

REZULTATI

2023

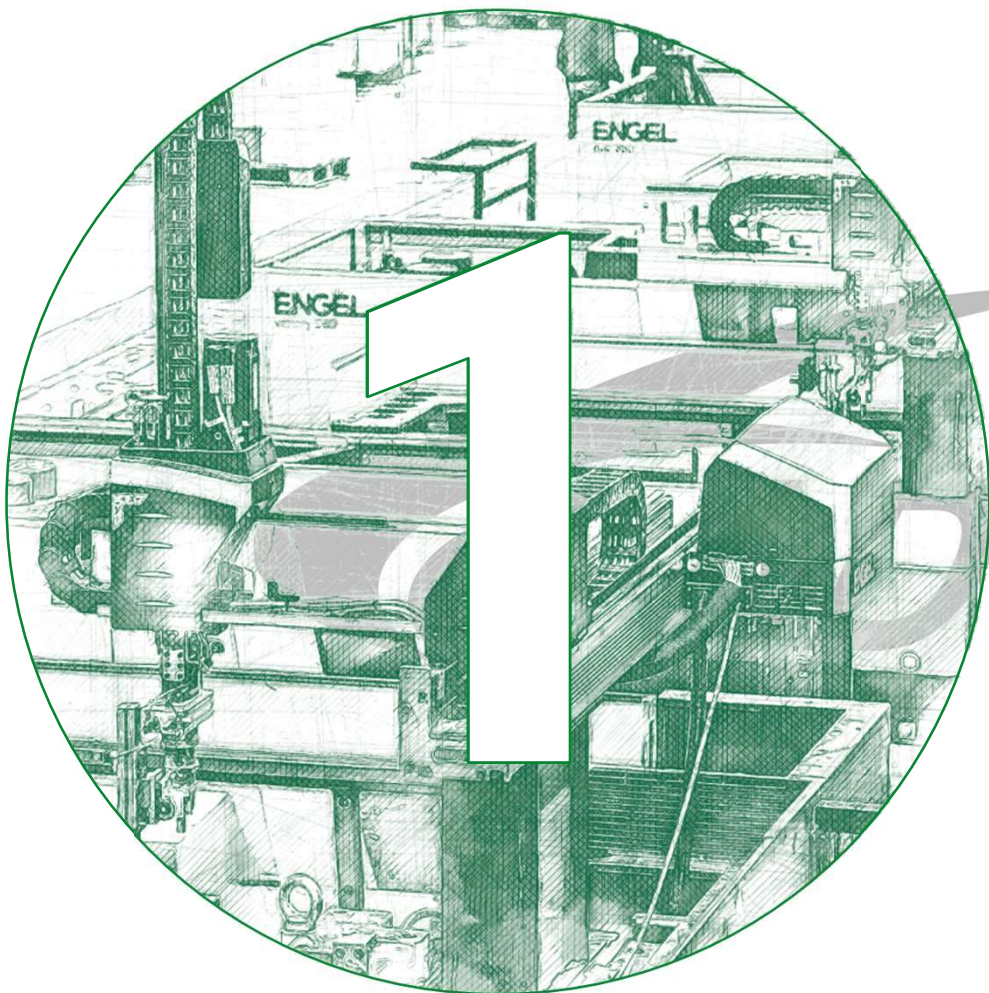
I PRVOG TROMJESEČJA

2024



SADRŽAJ

- 1 OSVRT NA 2023.
- 2 FINANCIJSKI
REZULTATI 2023.
- 3 GLAVNA OBILJEŽJA I
FINANCIJSKI REZULTATI
Q1 2024.
- 4 OČEKIVANJA



Plastik **OSVRT NA 2023.**

GLAVNA OBILJEŽJA 2023.

1



VAŽNI DOGAĐAJI U 2023.

1



FORD Q1



**U KATEGORIJI
ODRŽIVOG KORPORATIVNOG
UPRAVLJANJA**

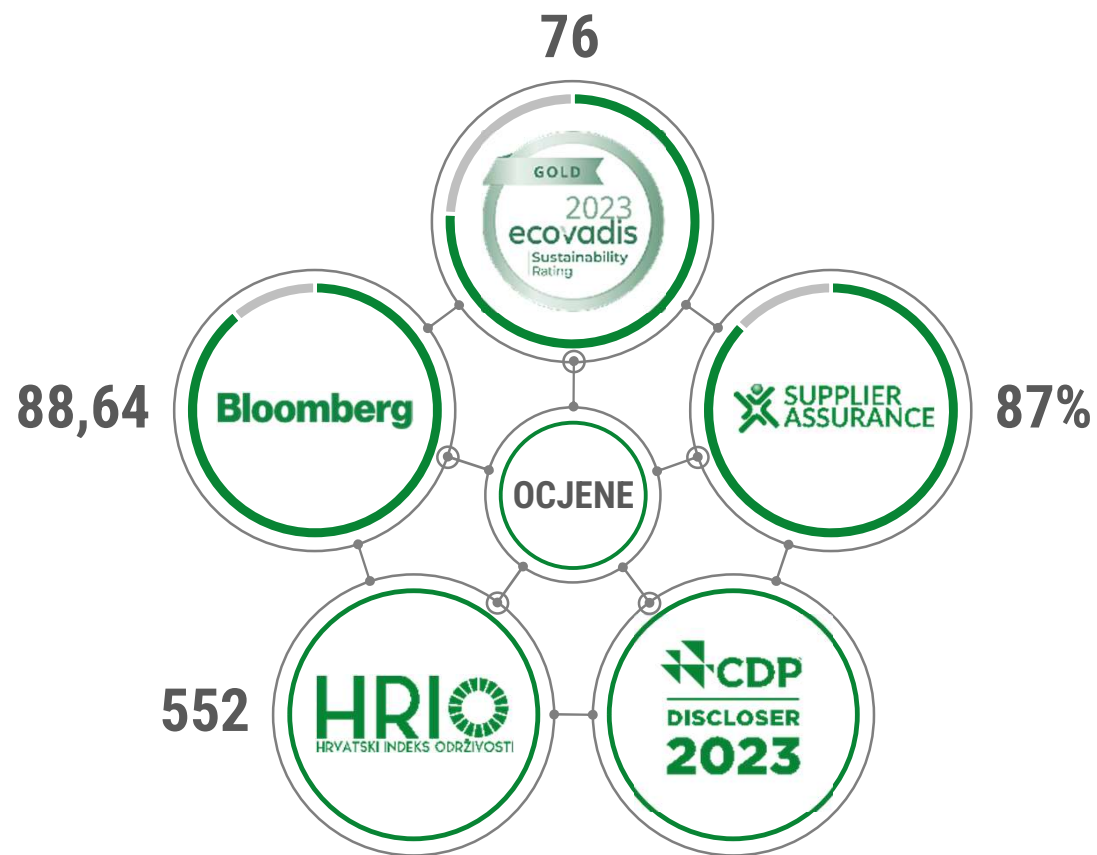


**NAJBOLJI DOBAVLJAČ
ZA ISTOČNU EUROPU**

VAŽNI DOGAĐAJI U 2023.



SVE EUROPSKE
PROIZVODNE
LOKACIJE



NAJZNAČAJNIJI RAZVOJNI PROJEKTI U 2023.

1

9

NOVIH

30

AKTIVNIH

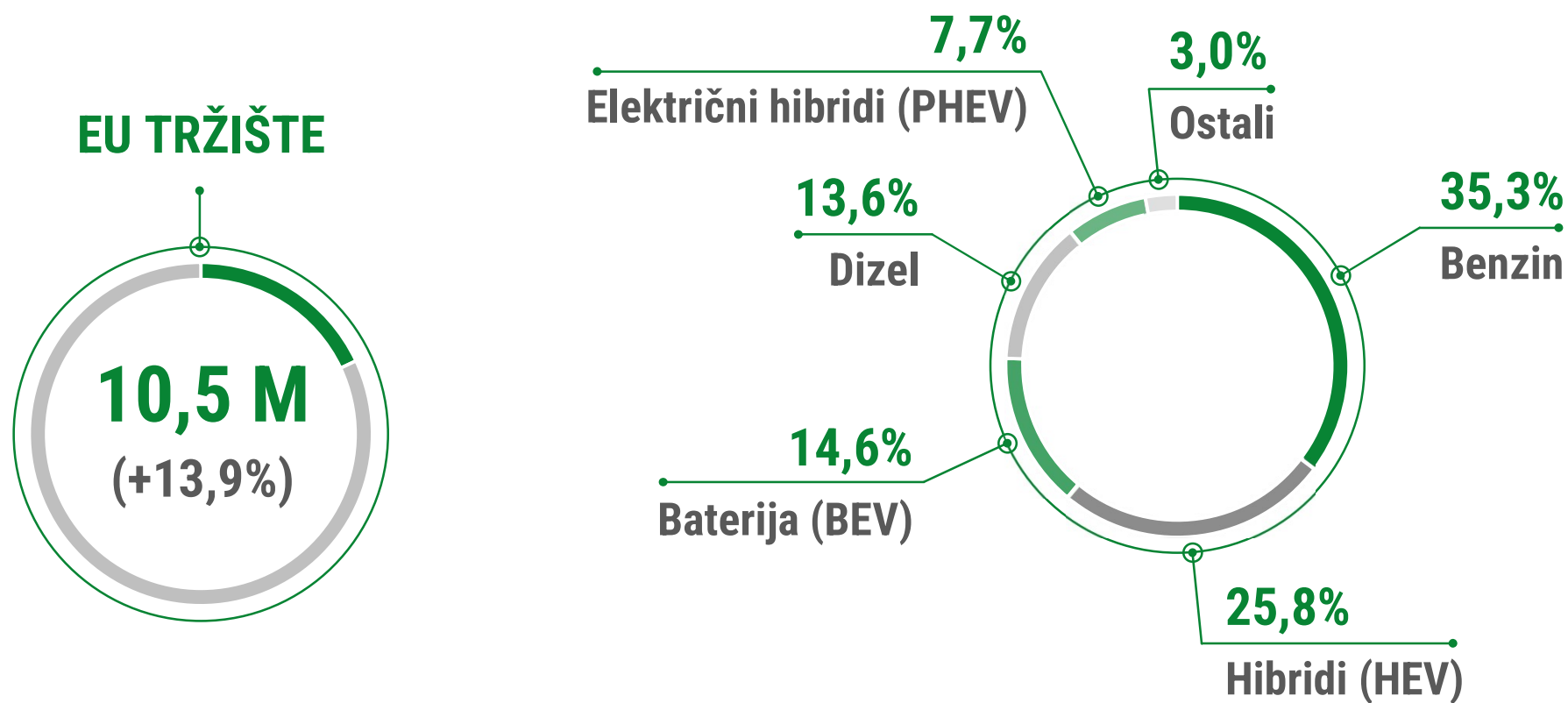
PRVI PUTA RAZVOJNI DOBAVLJAČ ZA POZNATOG KUPCA



- OBLOGE KOTAČA I PRAGOVA
- LETVICE VRATA I BOČNE OBLOGE
- SPOJLER

TRŽIŠTE NOVOREGISTRIRANIH AUTOMOBILA

1





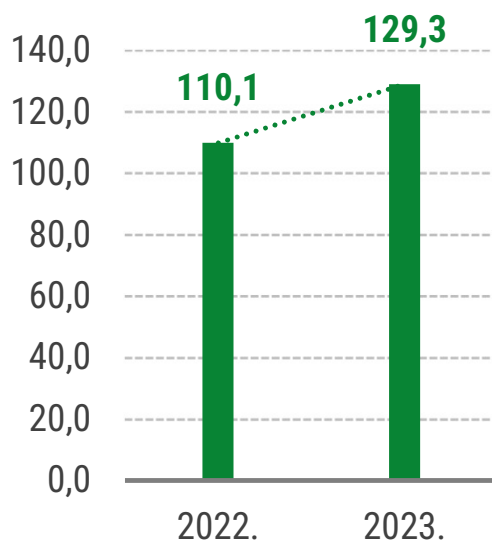
FINANCIJSKI REZULTATI 2023.

POSLOVNI PRIHODI

2

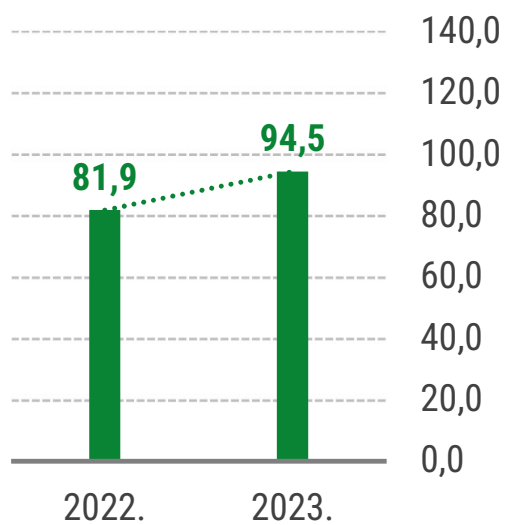
AD PLASTIK GRUPA

■ Prihodi (M€) +17,4%



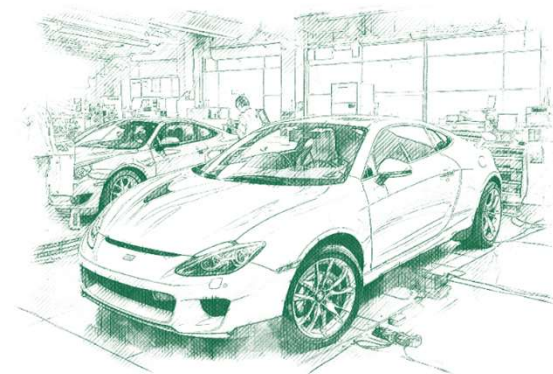
AD PLASTIK D.D.

■ Prihodi (M€) +15,4%



UTJECAJ NA PRIHODE

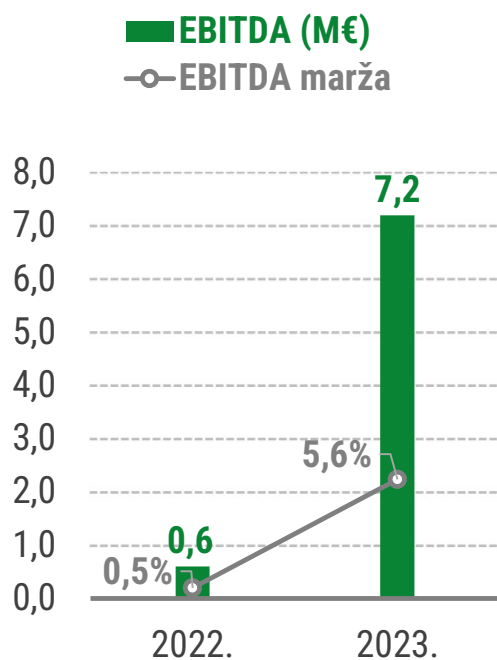
- NORMALIZACIJA DOBAVLJAČKOG LANCA
- RAST NARUDŽBI
- AŽURIRANJA CIJENA



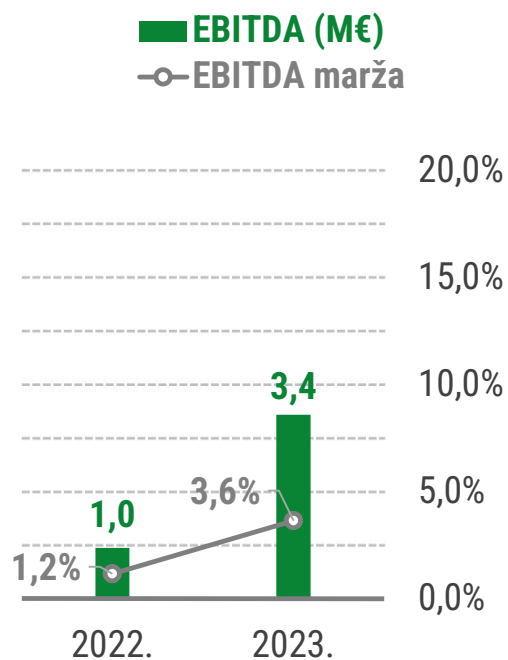
EBITDA

2

AD PLASTIK GRUPA



AD PLASTIK D.D.



UTJECAJ NA EBITDA

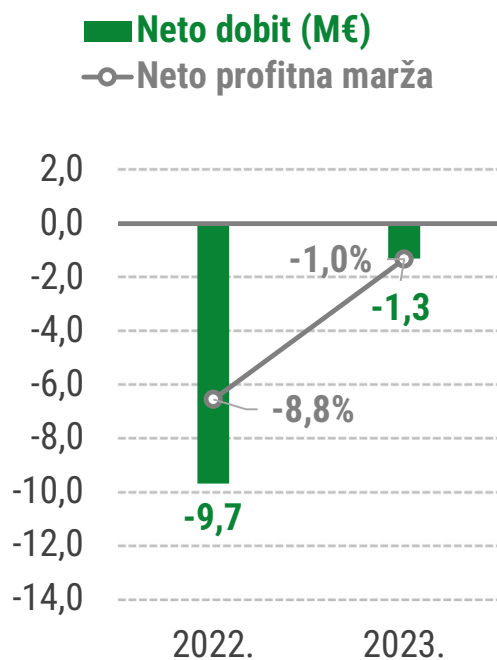
- RAST PRIHODA
- BOLJA ISKORIŠTENOST KAPACITETA
- KOREKCIJA CIJENA SIROVINA I ENERGENATA
- RAST TROŠKA PLAĆA I USLUGA

EBITDA i EBITDA marža u 2022. su normalizirane za ispravak vrijednosti povezan s Rusijom

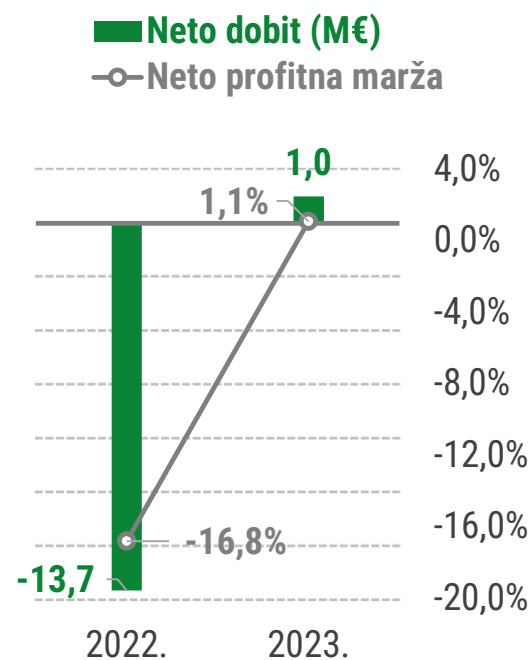
NETO DOBIT

2

AD PLASTIK GRUPA



AD PLASTIK D.D.



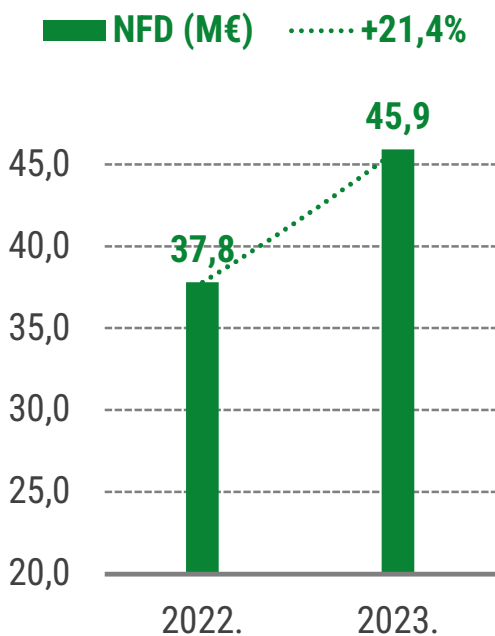
UTJECAJ NA NETO DOBIT

- VIŠA EBITDA
- VRIJEDNOSNO USKLAĐENJE U 2022.
- NEGATIVNE TEČAJNE RAZLIKE
- DOBIT I DIVIDENDA EAPS-A

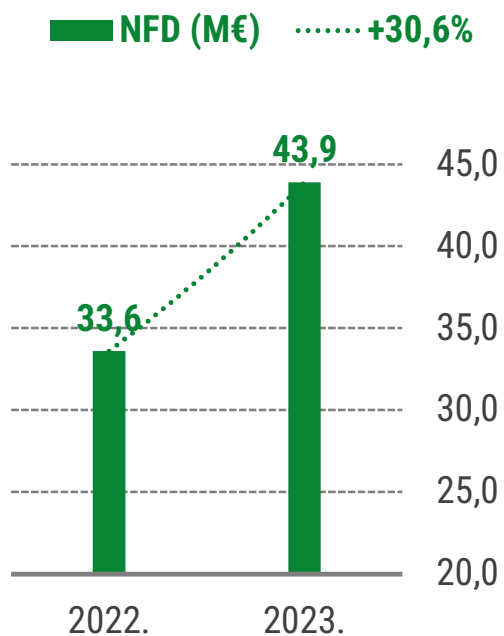
NETO FINANCIJSKI DUG

2

AD PLASTIK GRUPA

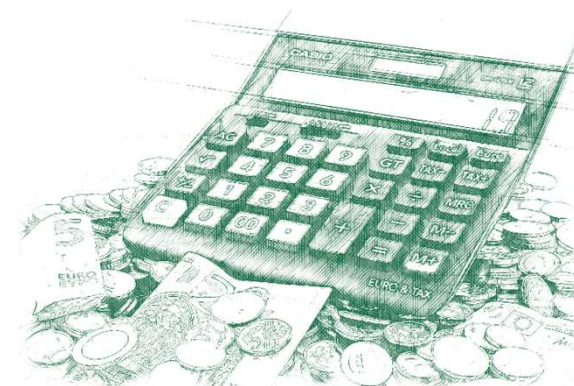


AD PLASTIK D.D.



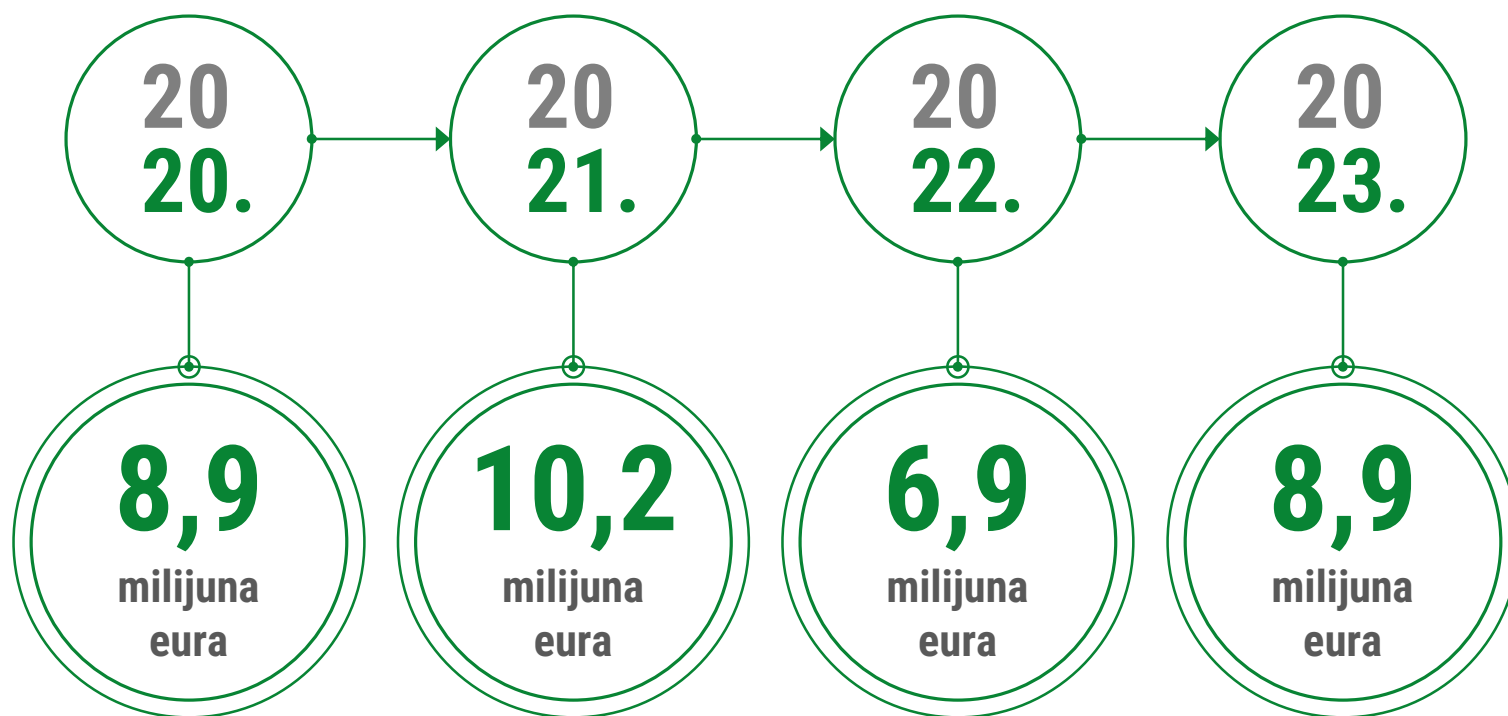
UTJECAJ NA DUG

- FINANCIRANJE NOVIH PROJEKATA



INVESTICIJE

2



**ISKORIŠTENOST
KAPACITETA**

60%
EU + SRBIJA

PRIDRUŽENO DRUŠTVO EAPS (JV)

2

PRIHODI	100,2 M€
EBITDA	12,1 M€
EBITDA MARŽA	12,0%
NETO DOBIT	8,7 M€
CAPEX	9,1 M€
NOVAC NA RAČUNU	11,3 M€



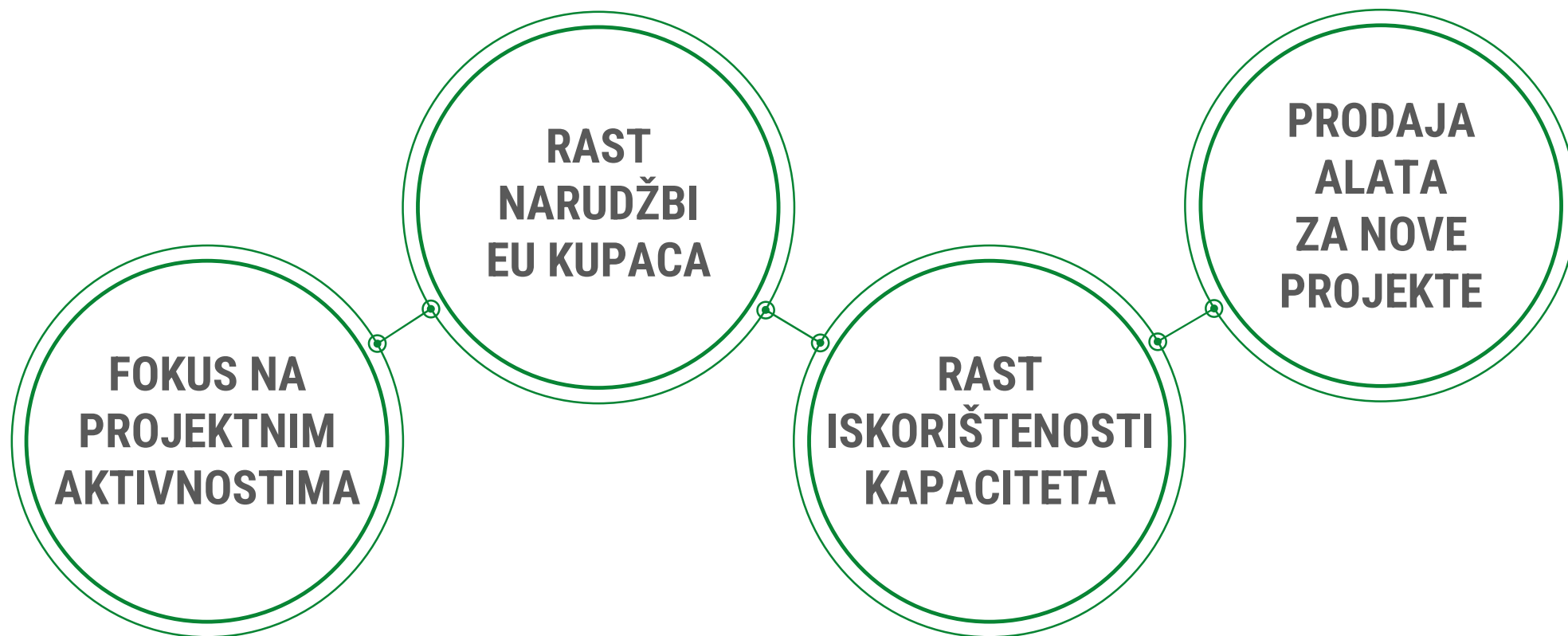
- VISOKA RAZINA ISKORIŠTENOSTI KAPACITETA
- PRIPREMA ZA NOVE PROJEKTE
- OBNOVA STROJNOG PARKA



GLAVNA OBILJEŽJA I FINANCIJSKI REZULTATI Q1 2024.

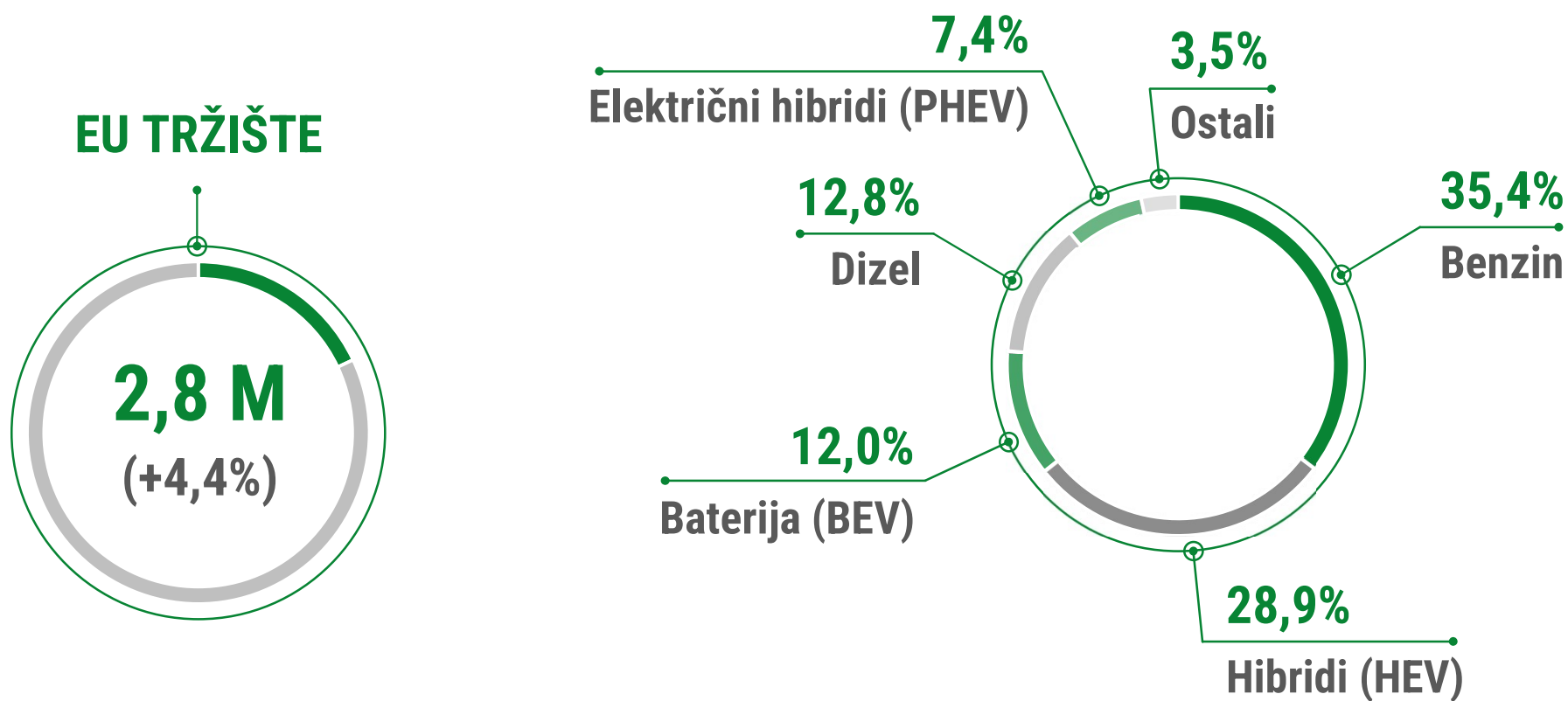
GLAVNA OBILJEŽJA Q1 2024.

3



TRŽIŠTE NOVOREGISTRIRANIH AUTOMOBILA

3

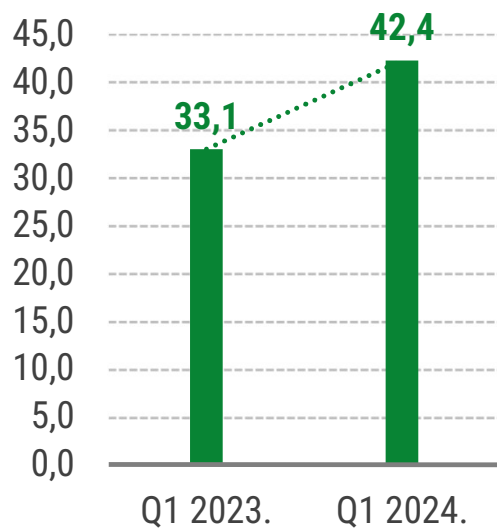


POSLOVNI PRIHODI

3

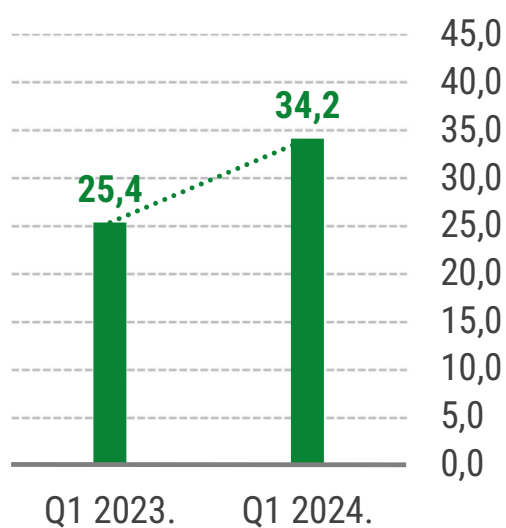
AD PLASTIK GRUPA

■ Prihodi (M€) +28,1%



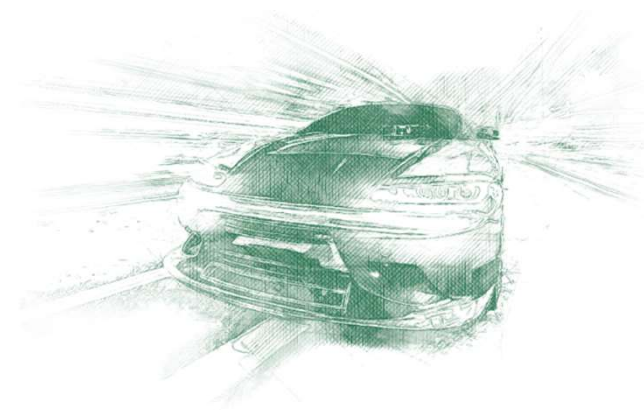
AD PLASTIK D.D.

■ Prihodi (M€) +34,6%



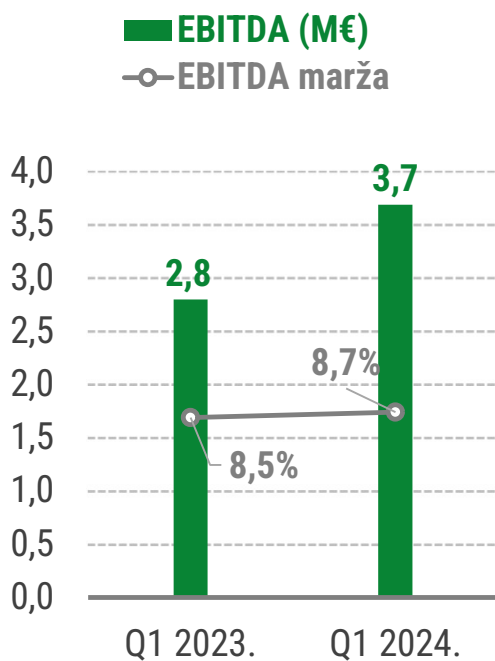
UTJECAJ NA PRIHODE

- RAST NARUDŽBI KUPACA
- PRODAJA ALATA ZA NOVE PROJEKTE

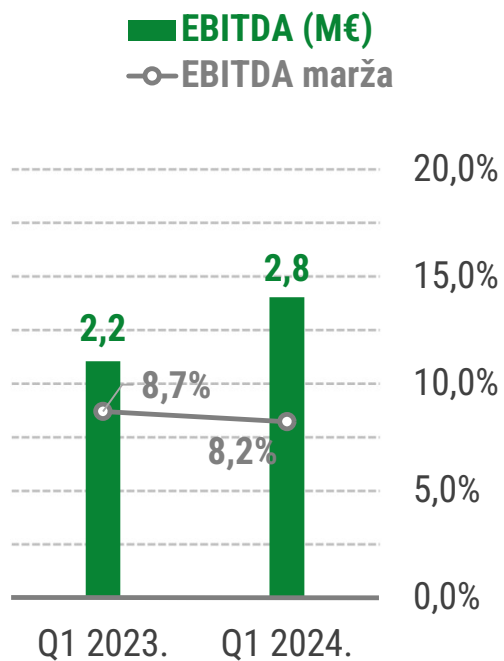


EBITDA

AD PLASTIK GRUPA

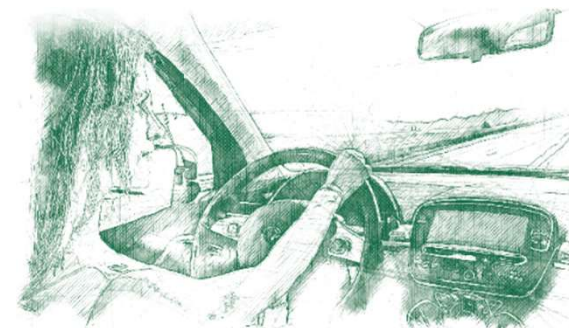


AD PLASTIK D.D.



UTJECAJ NA EBITDA

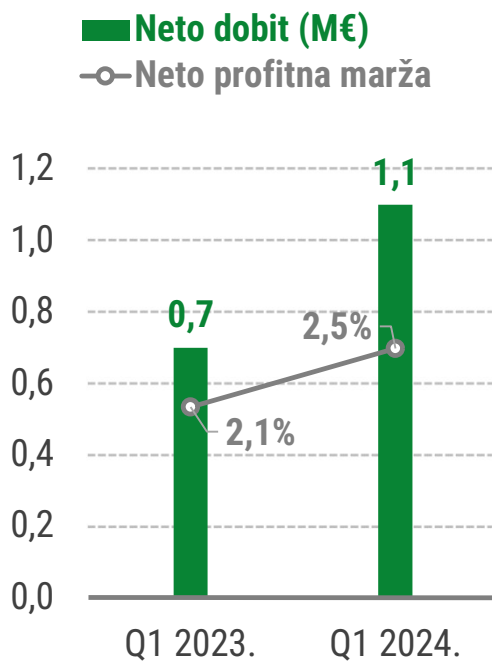
- RAST PRIHODA
- EFEKT ALATA
- INDUSTRIJALIZACIJA NOVIH PROJEKATA



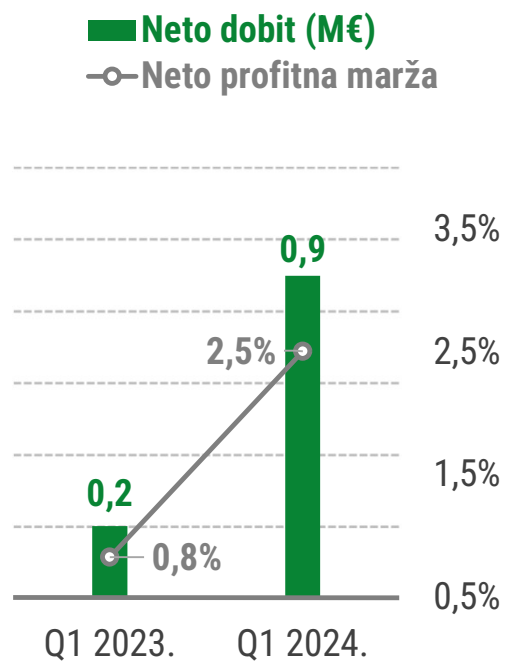
NETO DOBIT

3

AD PLASTIK GRUPA



AD PLASTIK D.D.



UTJECAJ NA NETO DOBIT

- EFEKTI IZ EBITDA-e
- MANJI UDIO U DOBITI EAPS-a

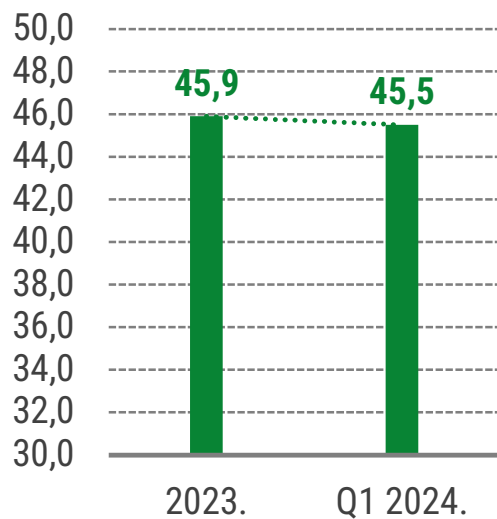


NETO FINANCIJSKI DUG

3

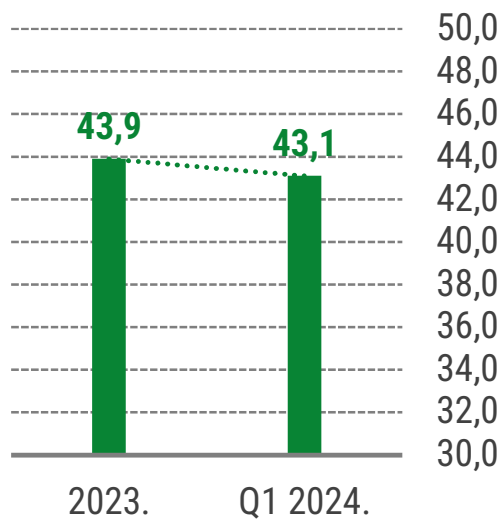
AD PLASTIK GRUPA

■ NFD (M€) -0,9%



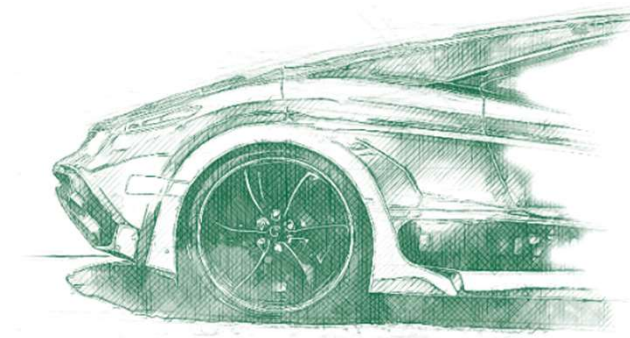
AD PLASTIK D.D.

■ NFD (M€) -1,8%



UTJECAJ NA DUG

- FINANCIRANJE NOVIH PROJEKATA
- REDOVNA OTPLATA POSTOJEĆEG DUGA



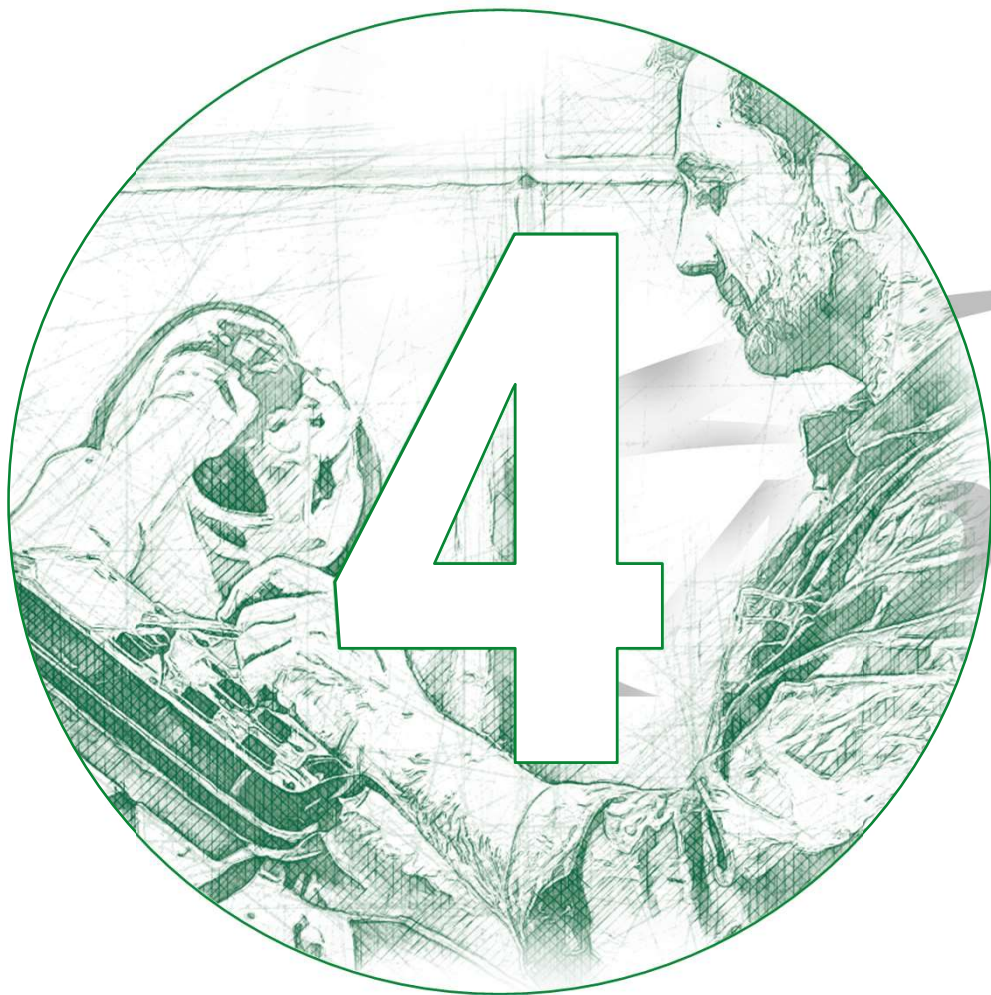
PRIDRUŽENO DRUŠTVO EAPS (JV)

3

PRIHODI	25,5 M€
EBITDA	2,2 M€
EBITDA MARŽA	8,6%
NETO DOBIT	1,2 M€
CAPEX	3,2 M€
NOVAC NA RAČUNU	8,1 M€



- ZAMJENA MODELA VOZILA
- TROŠKOVI POČETKA PROIZVODNJE
- OČEKIVANI RAST PRIHODA

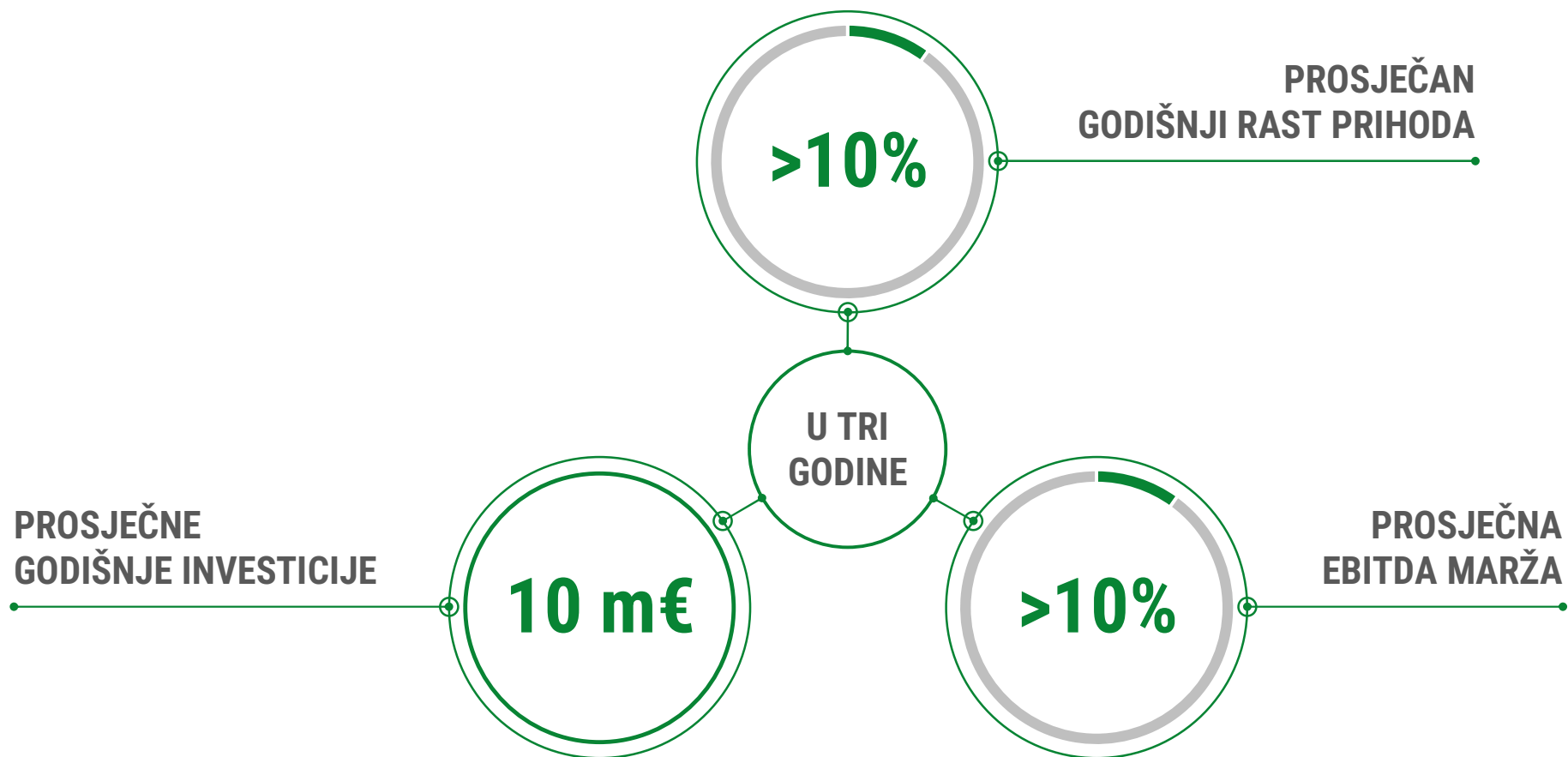


Plastik

OČEKIVANJA

OČEKIVANJA

4





PITANJA I ODGOVORI