




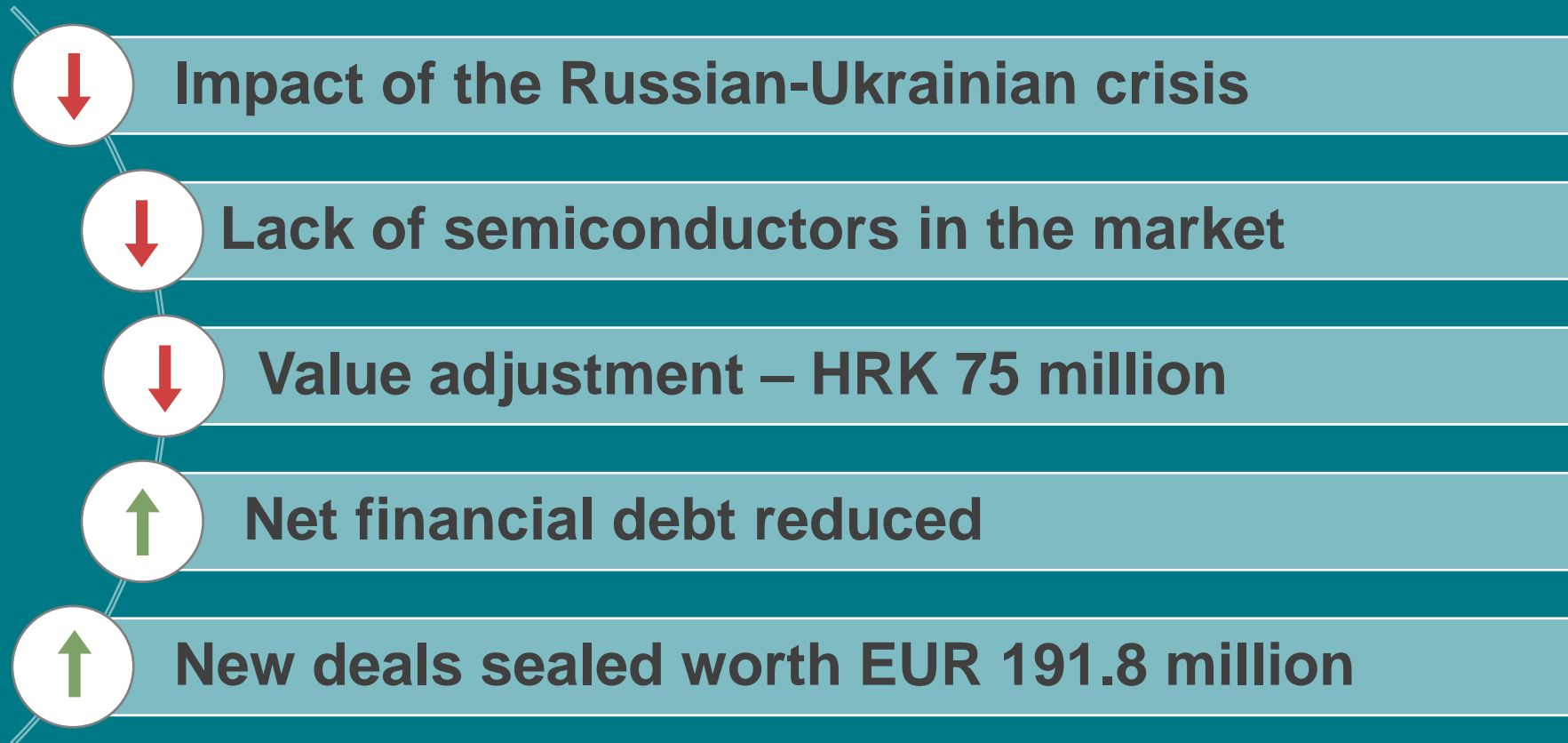
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21

**RESULTS FOR THE FIRST
SIX MONTHS OF 2022**



 Main features Q2 2022	3
 Financial results Q2 2022	5
 Challenges 2022	10



Newly registered car market

European
market

Number of newly
registered cars

4.6 M
(-14%)

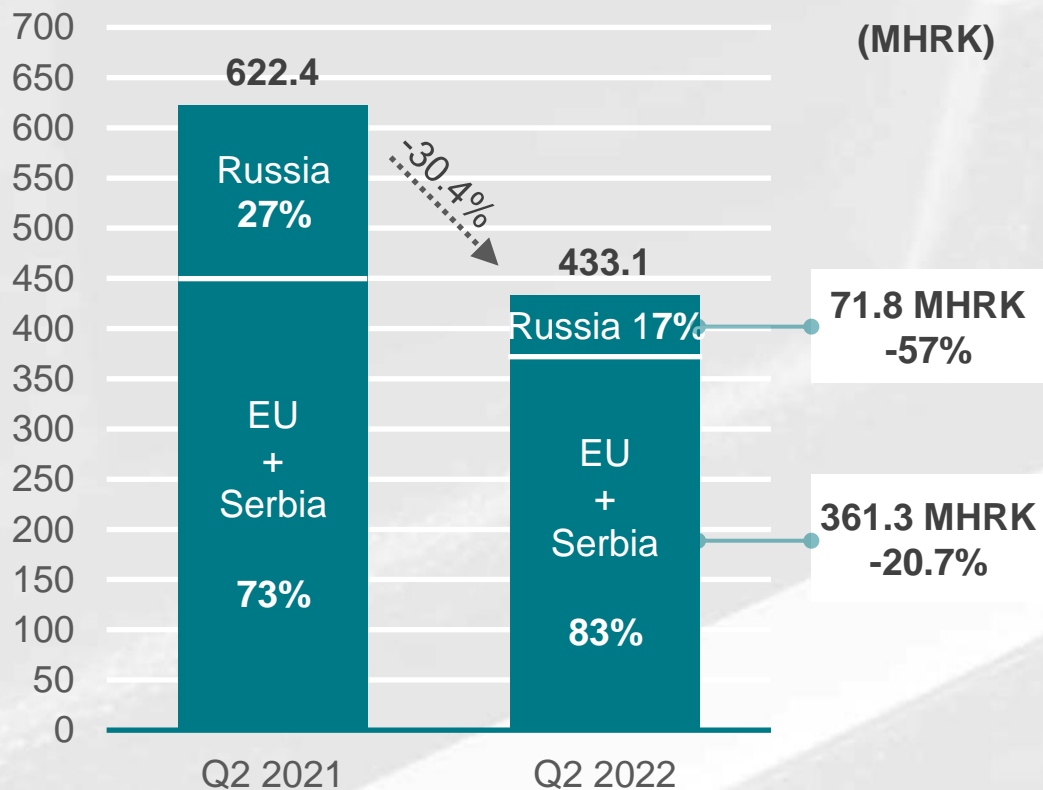
Russian
market

Number of newly
registered cars

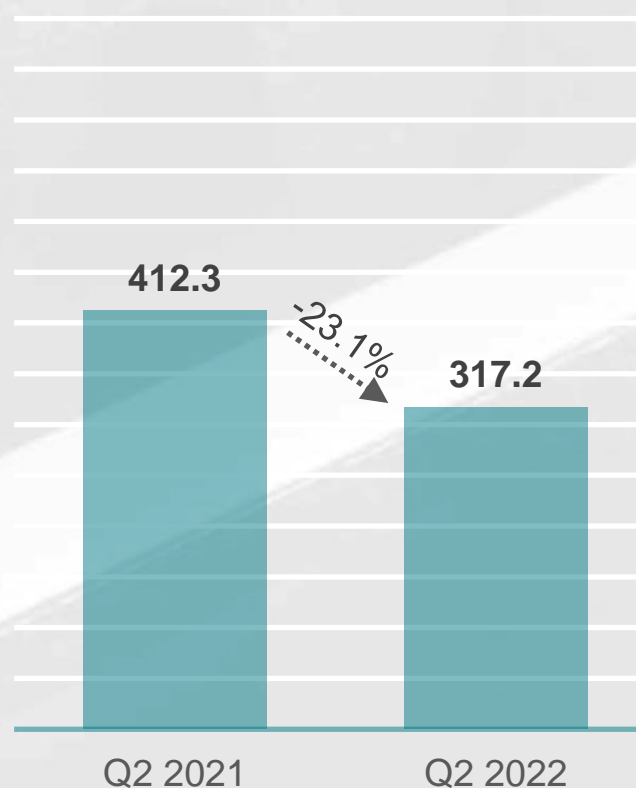
0.4 M
(-57.5%)



Operating revenue



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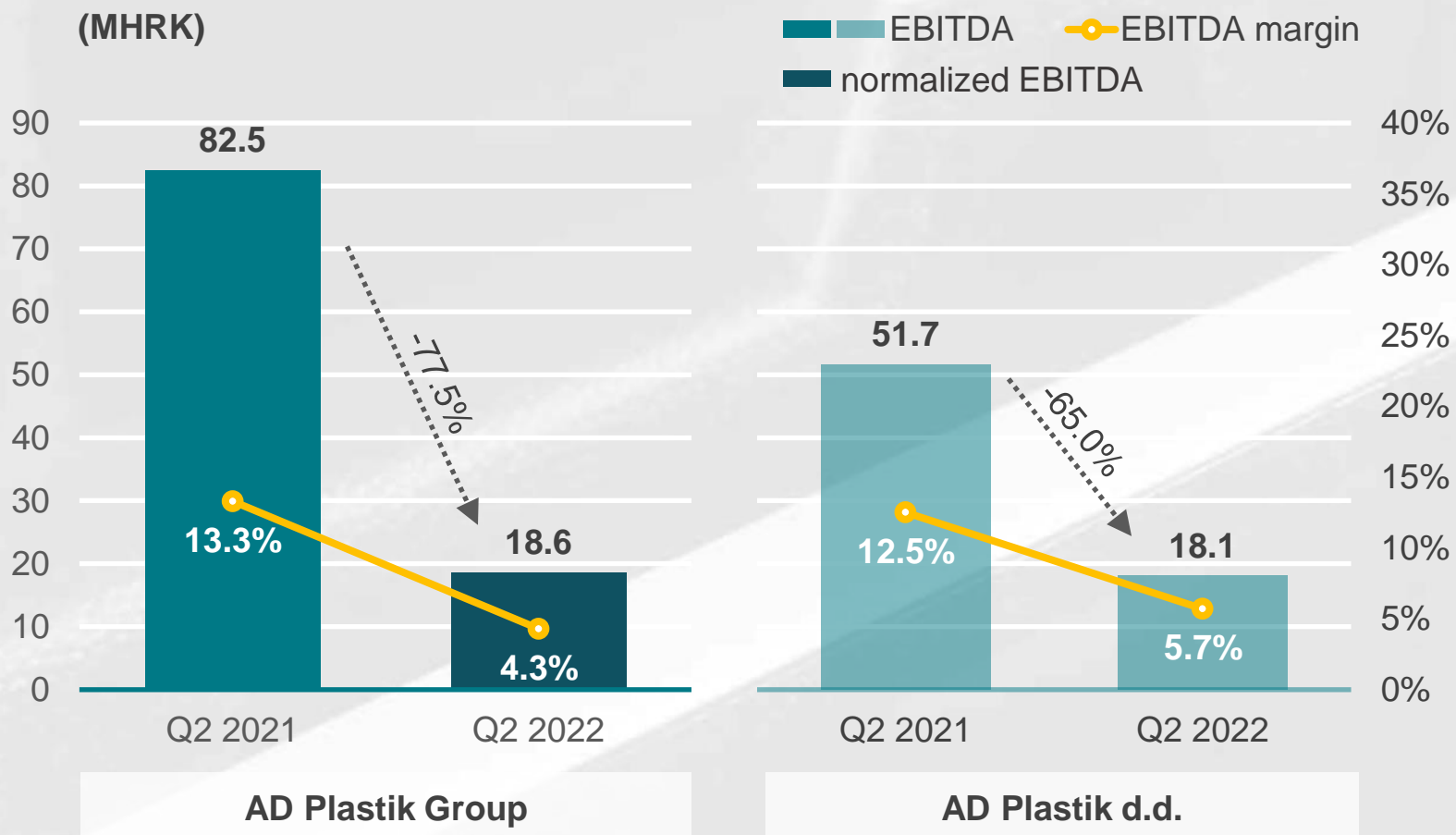


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Effect on revenue

- Russian market
- Lack of semiconductors



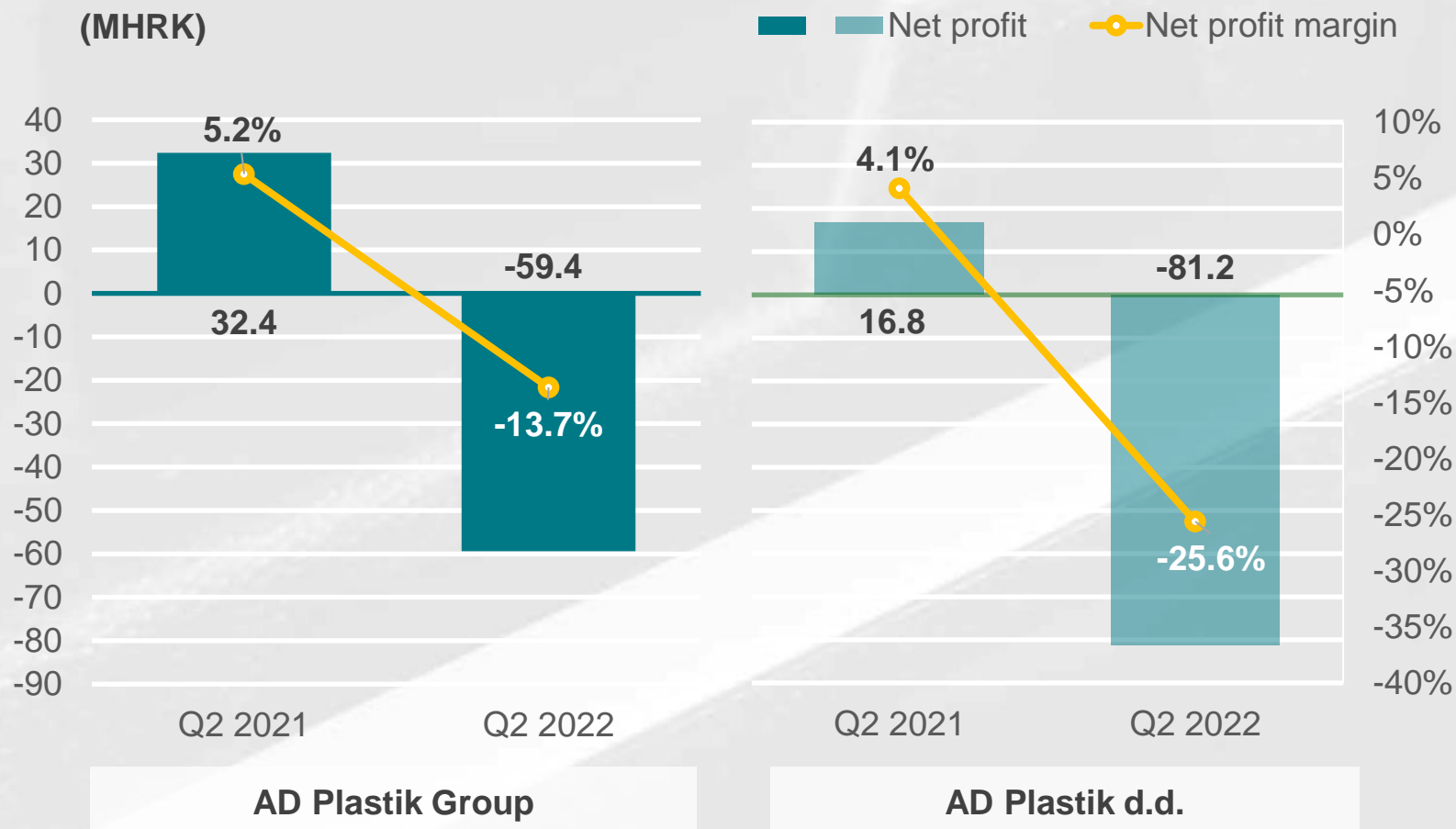


Effect on EBITDA

- Russian market
- Lack of semiconductors
- Increase in prices



Net profit



Effect on net profit

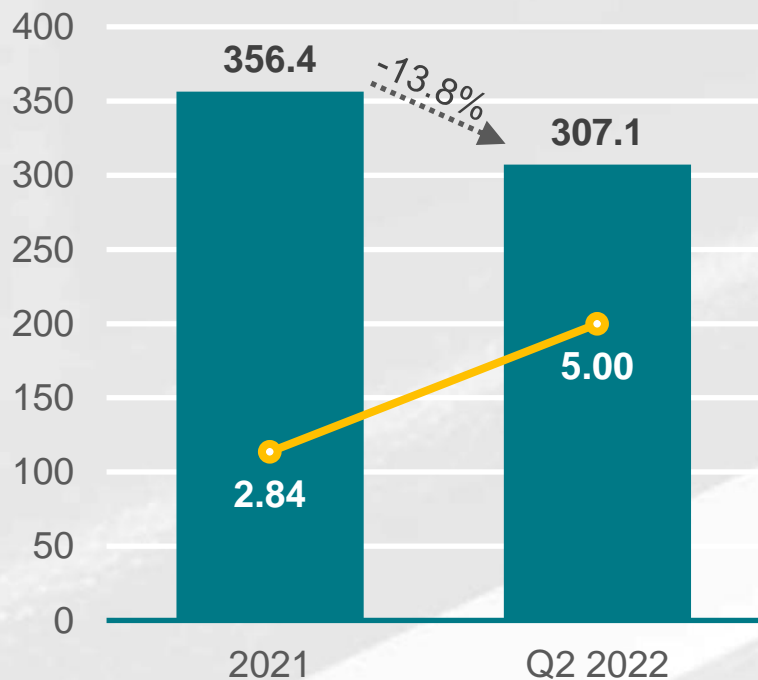
- Decreased EBITDA
- Value adjustment
- Positive exchange rate differences
- Higher EAPS profit
- Dividend income



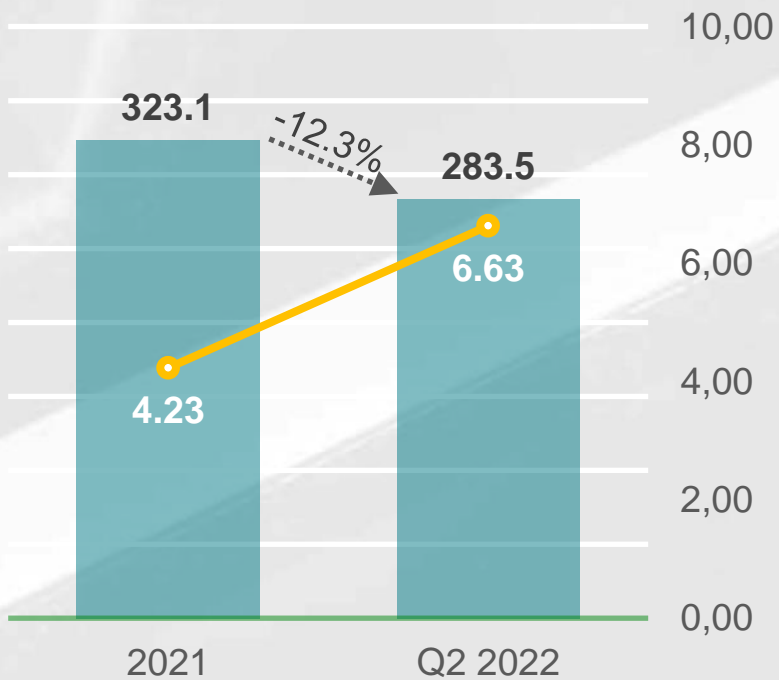
Net financial debt

(MHRK)

■ NFD ● NFD/EBITDA



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Effect on debt

- Regular loan repayment



Affiliated company EAPS (JV)

Revenue	345.8 MHRK	26.0%
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EBITDA	53.9 MHRK	212.2%
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EBITDA margin	15.6%	
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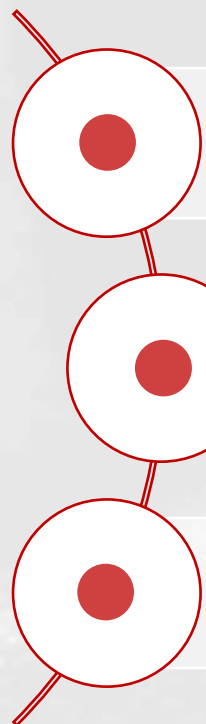
Net profit	33.8 MHRK	262.0%
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Capex	5.6 MHRK	
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Cash on account	89.7 MHRK	
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- Increase in the sales of Dacia models





Russian-Ukrainian crisis

Semiconductor crises

**Increase in prices of materials
and energy sources**

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- **Financial stability**
- **Cost adjustment**
- **Harmonization of sales prices**
- **Investment adjustment**

Questions and answers



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