

Annual Management report of the Group AD Plastik and of the Company AD Plastik Inc. Solin for the period January-December 2011

Temporary unaudited financial report

Solin, February 2012.

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1. Management report on business actions for the period January-December 2011

Business of AD Plastik Inc. during the period between January and December 2011, despite difficult market conditions of the global crisis, was very successful, because the company achieved greater profitability and improved the quality of the balance sheet.

In the parent company in Croatia business operations were stable and revenue growth of own realization of 2.3% was achieved compared to the year 2010.

During 2011 n the parent company we can specify a few key events:

- The ownership structure was changed during the mid-year. The package of shares of 25.8% which was owned by the Slovenian Prevent was sold at public auction, and the new owners have become pension and investment funds and physical entities. The change in the ownership structure influenced the change of two members of the Supervisory Board. Instead of the Supervisory Board members Mr. Borut Meh and Mr. Nijaz Hastor, Mr. Marijo Grgurinović and Mr. Igor Solomatin Anatoljevič were appointed.
- The dividend was paid to shareholders of AD Plastik in August to the amount of kn 7.50/share.
- In November 2011 a new ESOP program was implemented by which management and employees, including previously acquired shares, owe around 18% of shares.
- Plans of the largest customer Revoz Novo Mesto are stable since September, after the reduced delivery of production in the period from June to August that emerged due to problems of customer with deliveries of parts from Japan.
- The series of deliveries successfully started in November for the redesigned Renault Twingo.
- In the last quarter AD Plastik has won nominations for the Edison Project, a new vehicle that Renault is developing together with Daimler Chrysler. Start of production is planned for the end of 2013, and positions of Exterior bumpers and components, covers of hoods, fenders and fan housings for engine cooling will be produced. AD Plastik has received the total amounts that will be made on location Novo Mesto Slovenia, and the product of fan housing will be delivered to another location of production in Hambach France.

The most important events in subsidiaries and affiliates during 2011 were:

- In the company PHR in Russia, first half of 2011 was significantly marked by the introduction of extrusion technology of dynamic seals from EPDM, as a new technology within the Group. By this AD Plastik has created a presumption of offer for total vehicle sealing module on the Russian market. During the year the introduction of other new projects for customers of Avtoframos, Avtovaz and Nissan in PHR were made.
- In the company EURO APS in Romania the realization was above the planned, thereby ensuring the growth of profit. Thanks to the new Dacia models which are well accepted in the market the company has positive trend.
- During 2011 in the company FADP in Luga in Russia a number of new projects was introduced (new Ford Focus, new projects for Hyundai and Nissan), and production and warehouse space was expanded. Although during the last year the company recorded a loss, the realization was doubled, and the conditions for stable development in the future were created.
- In November 2011 a new company in Serbia was established ADP Mladenovac, through which the business would be conducted for Fiat, and for other potential buyers in this region. All preparations were made for the acquisition of the assets and business activities of M-Prointex in January 2012. As this company is in possession of technology and equipment for the manufacture of felts for the production of wallpapers by thermal molding technology, the premise of own competitive production and independence from the existing suppliers of raw materials in Russia who are also competitors was achieved by this takeover. Initial deliveries of felts were planned from Serbia, and at the beginning of 2013 the relocation of a production line in ADP PHR and localization of production is being planned.
- In the region of Moscow/Kaluga AD Plastik has won the positions for new Renault vehicle (Megane and Fluence) in technologies of thermal molding wallpapers, spraying, and foaming of polyurethane insulation of wallpapers and instrument panel, as new technology. This prompted the decision on establishing a new location in Kaluga. The change of registration is currently in progress, which involves changing an existing company headquarters of ADP Luga in ADP Kaluga, and tender for interior decoration on the location in Kaluga, which was planned in the first quarter of 2012.

At the end of the year 2011 Parent Company employed 872 employees, and all related subsidiaries and affiliates employeed 2414 employees.

From the accompanying tables of the consolidated profit and loss account it is evident that on the level of the Group there has been a growth of revenue from sale of own products, but also significant profit growth that on the level of the Group amounts kuna 60.4 million.

The Company fully complies with the Management Code of AD Plastik Inc.

2. Fiancial report of Group AD Plastik

Append	ix 1							
Reporting p	period:			01.01.2011.		till	31.12.2011.	
	Anr	nual fina	ancial s	tatemen	t of the	entreprene	ur - GFI-POD	
Regist	er number (MB):	0344	0494					
Entity regis	ter number (MBS):	0600	07090	<u> </u>				
Perso	nal identification		740621					
	number (PIN):							
Is	suing company:	AD PLASTI	K d.d.					
Post	code and place:	21210		<u> </u>	Solin			
Street and	house number:	Matoševa	8					
	E-mail address:	adplastik@	<u>adplastik.</u>	<u> 1r</u>				
lı	nternet address:	www.adpla	<u>stik.hr</u>					
Municipa	lity/city code and	406	Solin					
·	name:							
Countr		17	Splitsko-da	alm atinaka			No of ampleyages	2.414
County	code and name:	17	Spiitsko-da	aimatinska		(No. of employees:	2.414
Con	solidated report:	VEC				(a	t the end of the trimester)	2022
Con	solidated report:	YES					NCA code:	2932
lames of co	nsolidation subj	ects (accord	ding to IMSF		Seat		REG.NC) <u>.:</u>
		AD P	LASTIK d.d.			Solin, Hrvatska	0344049)4
			ZAO PHR		Samara	, Ruska Federacija	103630022	2193
		AD PLA	ASTIK d.o.o.		Nov	o Mesto, Slovenija	12149850	000
		ZAC	ADP LUGA		Luga	, Ruska Federacija	107471000	0032
		SGPLA	ASTIK d.o.o.			Solin, Hrvatska	0209797	74
			ADP d.o.o.			Mladenovac, Srbija	2078753	38
Book	keeping service:							
	Contact person:							
		(only the na	ame and sui	rname of the	contact pers	on to be entered)		
	Telephone:	021/206-66	60			Fax:	021/275-660	
	E-mail address:	marica.jak	<u>elic@adpla</u>	stik.hr				
Nam	e and surname:							
		(person au	thorised for	representation	on)			
	Documentation							
	1. Unaudited an	nual Financ	ial statemer	nts				
	2. Interim report							
	3.Statement of the	he person re	esponsible f	for compiling	financial sta	atements.		
			Plac	ce of the seal		(signature of th	e person authorised for re	epresentation)

<u>**2.1.</u>** Assets</u> **Balance sheet**

BALANCE SHEET			
as at 31.12.2011.			
Taxpayer: GROUP AD PLASTIK			
ITEM	AOP	Preceding	Current year
	ind.	year	•
ASSETS 1	2	3	4
A) RECEIVABLES FOR SUBSCRIBED CAPITAL UNPAID	001		
B) FIXED ASSETS (003+010+020+029+033)	002	661.659.664	739.094.321
I. INTANGIBLE ASSETS (004 up to 009)	003	43.568.093	42.367.412
1. Development costs	004	40.667.371	39.917.138
2. Concessions, patents, licenses, trademarks, softwares and other rights	005	2.476.173	515.674
Goodwill Advances for purchase of intangible assets	006		
Advances for purchase of many library assets Intangible assets in preparation	007		
6. 6. Other intangible assets	009	424.549	1.934.600
II. TANGIBLE ASSETS (011 up to 019)	010	515.418.758	537.712.619
1. Land	011	134.619.737	135.379.260
2. Buildings	012	206.138.884	225.510.084
3. Plants and machinery	013	153.479.963	144.453.778
Tools, plant & office inventory, furniture & transport means Biological assets	014 015	14.341.785	13.337.566
6. Payments on account for tangible assets	016		9.836.323
7. Tangible assets in preparation	017	5.558.791	6.473.880
8. Other tangible assets	018	1.279.598	2.721.728
9. Investment in real estate	019		
III. FIXED FINANCIAL ASSETS (021 up to 028)	020	101.901.260	158.229.878
1. Shares in affiliated undertakings	021		
2. Loans to affiliated undertakings	022	72 941 442	90.350.396
3. Participating interests (shares) 4. Given loans to companies in which exist participating interests	023	72.841.443 28.564.380	80.350.286 53.309.155
5. Investments in securities	025	63.855	63.855
6. Other loan, deposits etc	026	431.582	24.506.582
7. Other fixed financial assets	027		
8. Investment stated in equity method	028		
IV. RECEIVABLES (030 up to 032)	029	0	0
Receivables from associated undertakings	030		
2. Receivables from sales on credit	031		
3. Other receivables V. DEFFERED TAX ASSETS	032	771.553	784.412
C) CURRENT ASSETS (035+043+050+058)	034	335.680.554	343.959.044
I. INVENTORY (036 up to 042)	035	57.465.965	73.047.993
1. Materials and supplies	036	42.629.395	39.899.443
2. Work in progress	037	2.806.050	2.523.958
3. Finished goods	038	8.623.623	11.065.425
4. Commercial goods	039	3.406.897	19.559.167
5. Advances for inventories	040		
6. Long term assets held for sale 7. Biological assets	041		
II. RECEIVABLES (044 up to 049)	043	202.109.498	202.716.930
Receivables from associated undertakings	044		
2. Trade receivables	045	147.150.088	144.391.722
3. Receivables from participating companies	046	5.244.952	11.744.719
4. Receivables from employees and members of the business	047	932.787	1.778.381
5. Receivables from government and other institutions	048	24.370.613	19.351.899
6. Other receivables III. CURRENT FINANCIAL ASSETS (051 up to 057)	049 050	24.411.058 66.543.367	25.450.209 60.674.392
1. Shares in affiliated undertakings	050	00.545.507	00.074.392
2. Loans to affiliates	052		
3. Participating interests (shares)	053		
4. Given loans to companies in which exist participating interests	054		14.977.162
5. Investments in to securities	055		
6. Other loan, deposits etc	056	66.543.367	45.697.230
7. Other financial assets	057		
IV. CASH AT BANK AND IN HAND D) PREPAYMENTA AND ACCRUED INCOME	058	9.561.724 75.549.210	7.519.729
E) TOTAL ASSETS (001+002+034+059)	059 060	75.549.210 1.072.889.428	111.923.372 1.194.976.737

Liabilities

A) CAPITAL AND RESERVES (063+064+065+071+072+075+078) I. SUBSCRIBED SHARE CAPITAL II. CAPITAL RESERVES	062	667.865.433	
I. SUBSCRIBED SHARE CAPITAL		007.000.433	698.834.190
	063	419.958.400	419.958.400
	064	177.437.945	183.120.693
III. RESERVES FROM GAIN (066+067-068+069+070)	065	6.176.653	6.339.687
1. Legal reserves	066	6.139.794	6.142.808
2. Reserves for own shares	067	11.359.719	378.455
3. Own stocks and shares (deductible item)	068	11.359.719	378.455
4. Statutory reserves	069	36.859	37.583
5. Other reserves	070	00.000	159.296
IV. REVALUATION RESERVES	071	10.042.847	10.185.354
V. RETAINED EARNINGS OR LOSS BROUGHT FORWARD (073-074)	072	0	18.790.123
1. Retained earnings	073		18.790.123
2. Loss brought forward	074		10.700.120
VI. CURRENT YEAR PROFIT OR LOSS (076-077)	075	54.224.990	60.439.933
1. Current year profit	076	54.224.990	60.439.933
2. Current year loss	077	34.224.330	00.400.000
VII. MINOR INTEREST	078	24.598	
B) PROVISIONS (080 up to 082)	079	15.619.833	14.164.437
Provisions for pensions, severance pay and similar obligations	080	3.332.255	3.904.378
2. Provisions for tax liabilities	081	3.332.233	925.044
3. Other provisions	082	12.287.578	9.335.015
C) LONG TERM LIABILITIES (084 up to 092)	082	92.905.027	109.057.560
1. Liabilities to related parties	084	92.905.027	109.057.560
2. Commitments for loans, deposits, etc			
3. Liabilities to banks and other financial institutions	085	00.000.704	400,000,400
	086	92.830.764	108.988.498
4. Liabilities for advances	087		
5. Trade payables	088		
6. Commitments on securities	089		
7. Liabilities to companies in which are participating interests	090		
8. Other long term liabilities	091	74.000	
9. Deferred tax liabilities	092	74.263	69.062
D) KRATKOROČNE OBVEZE (094 do 105)	093	294.793.799	369.198.318
1. Liabilities to related parties	094		
2. Commitments for loans, deposits, etc	095		
3. Liabilities to banks and other financial institutions	096	106.256.933	101.428.480
4. Liabilities for advances	097	82.413.732	121.247.148
5. Trade payables	098	93.147.767	116.175.765
6. Commitments on securities	099		
7. Liabilities to companies in which are participating interests	100		8.971
8. Liabilities towards employees	101	6.553.022	7.091.380
9. Liabilities for taxes, contributions and other benefits	102	6.147.659	22.174.732
10. Liabilities to share in the result	103	16.387	1.068.177
11. Amount based on fixed assets intended to sale	104		
12. Other short-term liabilities	105	258.299	3.665
E) DEFERRED PAYMENT OF COSTS AND FUTURE INCOME	106	1.705.336	3.722.232
F) TOTAL LIABILITIES (062+079+083+093+106)	107	1.072.889.428	1.194.976.737
G) OUT-OF BALANCE ITEMS	108	7.149.210	4.592.542
	nual financ	cial statement)	
ADDENDUM TO BALANCE SHEET(filled in by the entrepreneur compiling the consolidated ann			
A) CAPITAL AND RESERVES		-	
A) CAPITAL AND RESERVES 1. Ascribed to the holders of the parent company capital	109	667.840.835	698.834.190
A) CAPITAL AND RESERVES	109 110	667.840.835 24.598	698.834.190

2.2. Profit and loss account

PROFIT AND LOSS ACCOUNT in period from 01.01.2011. till 31.12.2011. Taxpayer: GROUP AD PLASTIK **AOP** Preceding ITEM **Current year** ind. year 1 2 3 I. OPERATING TURNOVER (112+113) 111 802.277.154 734.811.405 112 1. Income from sales 696.951.950 711.319.229 2. Other operating income 113 105.325.204 23.492.176 II. OPERATING CHARGES (115+116+120+124+125+126+129+130) 114 679.024.921 764.413.660 1. Changes in the value of inventories of work in progress and finished goods 115 -2.019.946 -938.678 2. Material charges (117 up to 119) 116 445.883.204 420.204.024 a) Costs of raw materials and consumables 117 320.853.730 342.925.687 118 b) Costs of sales 65.170.823 30.080.577 c) Other external charges 119 59.858.651 47.197.760 3. Staff costs (121 up to 123) 120 134.634.243 123.999.341 121 a) Salaries and wages 86.618.729 76.248.115 b) Costs of taxes and social security 122 27.430.840 26,470,879 123 c) Duties on wages 20.584.674 21.280.347 4. Depreciation 124 55.207.527 49.470.240 125 5. Other costs 37.463.423 75.118.646 6. Impairment (127+128) 126 0 a) fixed assets (excluding financial assets) 127 b) current assets (excluding financial assets) 128 129 7. Provisions 15.545.246 3.751.997 130 8. Other operating expenses 77.699.963 7.419.351 III. FINANCIAL INCOME (132 up to 136) 131 46.183.564 30.225.217 1. Interests, exchange rate differenc, dividends with affiliates 132 22.425.443 8.165.898 2. Interests, exch. rate differenc., dividends with non-affiliates 133 23.758.121 17.270.658 134 3. Part of income from affiliates and participated interests 4.610.634 4. Non-realized financial income 135 5. Other financial income 136 178.027 137 IV. FINANCIAL CHARGES (138 up to 141) 39.549.301 40.228.791 1. Interests, exchange rate differenc, dividends with affiliates 138 7.337.600 9.807.542 2. Interests, exch. rate differenc., dividends with non-affiliates 139 32.211.701 30.190.246 140 3. Non-realized financial charges 141 4. Other financial charges 231.003 V. SHARE OF PROFIT FROM ASSOCIATED COMPANIES 142 24.506.763 27.875.423 VI. SHARE OF LOSS FROM ASSOCIATED COMPANIES 143 9.360.783 4.178.033 VII. EXTRAORDINARY - OTHER INCOME 144 VIII. EXTRAORDINARY - OTHER CHARGES 145 IX. TOTAL INCOME (111+131+142 + 144) 146 872.967.481 792.912.045 147 X. TOTAL CHARGES (114+137+143 + 145) 813.323.744 723.431.745 XI. PROFIT OR LOSS BEFORE TAXATION (146-147) 148 59.643.737 69.480.300 1. Profit before taxation (146-147) 149 59.643.737 69.480.300 2. Loss before taxation (147-146) 150 XII. PROFIT TAX 151 5.402.332 9.040.367 XIII. PROFIT OR LOSS FOR THE PERIOD (148-151) 152 54.241.405 60.439.933 1. PROFIT FOR THE PERIOD (149-151) 153 54.241.405 60.439.933 154 2. LOSS FOR THE PERIOD (151-148) 0

2.3. Profit and loss account -continue

ADDENDUM TO ATS (filled in by the entrepreneur compiling the consolidated annual financial statement)							
XIV. PROFIT OR LOSS FOR THE CURRENT PERIOD							
1. Attributable to equity holders	155	54.224.989	60.439.933				
2. Attributable to minority interests	156	16.416					
Report for other comprehensive income (only for the taxpayer applying IFRS)							
I. PROFIT OR LOSS FOR THE CURRENT PERIOD (= 152)	157	54.241.405	60.439.933				
II. OTHER COMPREHENSIVE INCOME / LOSS BEFORE TAXATION (159 up to 165)	158	0	0				
Exchange differences on translation of foreign operations	159						
2. Movements in revaluation reserves of fixed and intangible assets	160						
3. Profit or loss from revaluation of financial assets available for sale	161						
4. Gains or losses on effective cash flow protection	162						
5. Gains or losses on effective hedge of a net investment abroad	163						
6. Share of other comprehensive income / loss of associated companies	164						
7. Actuarial gains / losses on defined benefit plans	165						
III. TAX ON OTHER COMPREHENSIVE INCOME FOR THE CURRENT PERIOD	166						
IV. OTHER COMPREHENSIVE NET PROFIT OR LOSS	167	0	0				
V. OTHER COMPREHENSIVE PROFIT OR LOSS FOR THE PERIOD (157+167)	168	54.241.405	60.439.933				
ADDENDUM TO Report for other comprehensive income (filled in by the entrepreneur compiling the consolidated annual							
VI. OTHER COMPREHENSIVE PROFIT OR LOSS FOR THE PERIOD							
1. Attributable to equity holders	169	54.224.989	60.439.933				
2. Attributable to minority interests	170	16.416	C				

2.3. Cash flow (indirect method)

CASH FLOW REPORT – Indirect met			
in period from 01.01.2011. till 31.12.2011	•		
Taxpayer: GROUP AD PLASTIK			
ITEM	AOP ind.	Preceding year	Current yea
1	2	3	4
CASH FLOW FROM OPERATING ACTIVITIES	•		
1. Profit before taxation	001	59.643.737	69.480.30
2. Depreciation	001	55.207.527	49.470.240
3. Increase of current liabilities	002	29.231.065	74.966.01
4. Decrease of current receivables		13.568.732	74.300.01
	004	13.308.732	
5. Decrease in stocks	005		
6. Other increase of cash flow	006	1.332.380	
I. Total increase of cash flow from operating activities (001 - 006)	007	158.983.441	193.916.55
1. Decrease of current liabilities	008		
2. Increase of current receivables	009	455.500	66.063.80
3. Increase in stocks	010	157.583	15.582.02
4. Other decrease of cash flow	011	771.553	12.85
I. Total decrease of cash flow from operating activities (008 – 011) A1) NET INCREASE OF CASH FLOW FROM OPERATING ACTIVITIES (012-007)	012	929.136	81.658.69
A2) NET DECREASE OF CASH FLOW FROM OPERATING ACTIVITIES (012-007)	013	158.054.305	112.257.86
CASH FLOWS FROM INVESTMENT ACTIVITIES	014		
Cash inflows from sale of fixed intangible and tangible assets	015	57.347.107	
2. Cash inflows from sale of ownership and debt instruments	016	37.347.107	12.075.00
3. Cash inflows from interest	017		12.073.00
4. Cash inflows from dividends	018		17.007.21
5. Other cash inflows from investment activities	019		17.007.21
II. Total cash inflows from investment activities (015-019)	020	57.347.107	29.082.21
Cash expenditures for purchase of fixed tangible and intangible assets	021	99.626.483	70.563.42
2. Cash expenditures for acquisition of ownership and debt instruments	022	45.702.210	19.02
3. Other cash expenditures from investment activities	023		
V. Total cash expenditures from investment activities (021-023)	024	145.328.693	70.582.44
B1) NET INCREASE OF CASH FLOW FROM INVESTMENT ACTIVITIES (020-024)	025	0	
32) NET DECREASE OF CASH FLOW FROM INVESTMENT ACTIVITIES (024-020)	026	87.981.586	41.500.23
CASH FLOW FROM FINANCIAL ACTIVITIES	<u>.</u>	•	•
Cash inflows from issuing ownership and debt financial instruments	027		
2. Cash inflows from credit principal, debentures, loans and other borrowings	028	21.649.437	16.152.53
Other inflows from financial activities	029		
/. Total cash inflows from financial activities (027-029)	030	21.649.437	16.152.53
. Cash expenditures for the payment of credit principal and debentures	031	31.401.954	
2. Cash expenditures for the payment of dividends	032	5.837.295	30.187.32
3. Cash expenditures for financial lease	033	28.564.380	
Cash expenditures for repurchase of own shares	034		
5. Other cash expenditures from financial activities	035	29.503.518	58.764.83
/I. Total cash expenditures from financial activities (031-035)	036	95.307.147	88.952.15
C1) NET INCREASE OF CASH FLOW FROM FINANCIAL ACTIVITIES (030-036)	037	0	
C2) NET DECREASE OF CASH FLOW FROM FINANCIAL ACTIVITIES (036-030)	038	73.657.710	72.799.62
Total cash flow increase (013-014+025-026+037-038)	039	0	0.044.00
Fotal cash flow decrease (014-013+026-025+038-037)	040	3.584.991	2.041.99
Cash and cash equivalents at the beginning of the period	041	13.146.715	9.561.72
Cash and cash equivalents increase Cash and cash equivalents decrease	042	3.584.991	2.041.99
Jash and Jash Equivalents decrease	043	3.304.391	2.041.99

2.4. Report on changes to capital

	RI	PORT ON	CHANGE	S TO CAPITAL			
	for period	1.1.2011	till	31.12.2011			
Taxpayer: GROUP AD	PLASTIK					•	
		ITEM			AOP	Preceding	Current
		I I CIVI			ind.	year	year
		1			2	3	4
 Subscribed capita 	al				001	419.958.400	419.958.400
Capital reserves					002	177.437.945	183.120.693
Reserves from pr					003	6.201.251	6.339.687
Retained profit or	loss carried over				004		18.790.123
Current year profi					005	54.224.990	60.439.933
	fixed material assets				006		
Revalorisation of					007		
	financial assets availabl	e for sale			800		
9. Other revalorisation	***				009	10.042.847	10.185.354
	d reserves (AOP 001-00				010	667.865.433	698.834.190
	riations from net investm	ents into foreigr	n business	operations	011		
12.Current and defe					012		
13.Cash flow protec					013		
14.Changes in book	i				014		
	nificant mistakes from the	e previous perio	d		015		
16.Other changes to	capital				016		
17. Total capital inc	rease or decrease (AOF	9 011 - 016)			017	0	0
					Т		
17a. Ascribed to hold	ders of the holders comp	any capital			018	667.840.835	698.834.190
17b. Ascribed to min	nority interest				019	24.598	
	are entered with negative s	-					
Data under EOP codes	001 to 009 are entered as I	palance as at Bala	nce Sheet d	ate.			

<u>2.5.</u> Notes with consolidated financial reports

Balance sheet:

- > Significant investment in construction projects at locations ADP Kaluga (kuna 3.8 million), ADP PHR (kuna 6 million) and ADP Mladenovac (kuna 14.8 million).
- > Total loans to affiliates, subsidiaries and other companies increased while financial deposits decreased.
- In the item Merchandise value of tools for the known customer in the affiliated company PHR is included (kuna 15.3 million).
- Retained earnings in itself includes retained earnings of subsidiaries and affiliated companies from previous years.
- > Due to the significant investments long-term loans are increased with simultaneous decrease of short-term loans.
- Liabilities for advances include costs of tools production that are fully covered by income from the tools.
- Increase in trade payables is mostly related to the obligations for fixed assets purchased in ADP Mladenovac (kuna 13 million) which was fully settled in January 2012.
- > Taxes and similar benefits have increased mainly due to higher realized gross profit, legal obligations from and on salaries, and other tax benefits.

Profit and loss account

- Other operating income decreased due to the relocation of production from subsidiary in Russia ADP LUGA to affiliate FADP Luga Russia whose business reports are included by the equity method in accordance with IAS 27 and IAS 28. The sale of assets of ADP Luga to affiliate FADP Luga is included in 2010. Accordingly, other operating expenses and cost of sold goods and other external costs in the given reporting period were lower.
- Raw material costs have increased due to increased prices of material and changes in product range.
- > Other costs are higher due to rising costs of tools production for the known buyer of tools that are covered by revenues.
- ➤ Interest, foreign exchange differences, dividends and similar income from relations with nonaffiliated entrepreneurs and other persons have been reduced since in the current period there has been a negative impact of exchange rate movements which negatively affected the result.

3. Financial report of AD Plastik Inc. Solin

Append								
Reporting p	period:			01.01.2011.		till	31.12.2011.	
	A		! - ! -	A - A	A - C A I		051 000	
	Anr	iuai tina	anciai s	tatemen	t of the	entreprene	ur - GFI-POD	
Regist	ter number (MB):	0344	0494					
- 3 -	,							
Entity regis	ter number (MBS):	0600	07090					
	1.1 00 0	40054	740004					
Perso	nal identification number (PIN):	483517	740621					
ls	suing company:	AD PLASTI	K d.d.					
	3 11 11 11							
Post	code and place:	21210			Solin			
O								
Street and	I house number:	Matoseva	3					
	E-mail address:	adplastik@	l Qadolastik.∤	ır				
	a aaaoo	adpidotiit	<u>Jaapiaotiitii</u>					
l	nternet address:	www.adpla	stik.hr			!		
Municipa	lity/city code and	406	Solin					
	name:							
County	code and name:	17	Splitsko-da	almatinska			No. of employees:	872
0	1: -1 - 414	No				(at	the end of the trimester)	0000
Con	solidated report:	NO					NCA code:	2932
lames of co	onsolidation subj	ects (accord	ding to IMSF		Seat	:	REG.NC).:
	ı							
		I	I		I	I		
	1					1		
Book	keeping service:							
	Contact person:							
	Talanhana			name of the	contact pers I	on to be entered)	004/075 000	
	Telephone:	021/200-00	0			гах.	021/275-660	
	E-mail address:	marica.jak	elic@adpla	stik.hr				
Nam	e and surname:							
		(person au	thorised for	representatio	n)	I		
	Documentation	for nublishi	na:					
	Unaudited an			nts				
	2. Interim report							
	3.Statement of the	ne person re	esponsible f	or compiling	financial sta	itements.		
			Dloc	e of the seal		(signature of th	e person authorised for re	anresentation)
			i iac	o or use seal		(Signature of the	o pordon admonded for te	5p100011lation)

3.1. Balance sheet

Assets

BALANCE SHEET as at 31.12.2011. Taxpayer: AD PLASTIK d.d.			
Taxpayer: AD PLASTIK d.d.			
Taxpayer: AD PLASTIK d.d.			
	AOB	Dropodina	ı
ITEM	AOP ind.	Preceding year	Current year
1	2	3	4
ASSETS		•	•
A) RECEIVABLES FOR SUBSCRIBED CAPITAL UNPAID	001		
B) FIXED ASSETS (003+010+020+029+033)	002	683.393.883	721.657.959
I. INTANGIBLE ASSETS (004 up to 009)	003	41.068.786 40.667.370	37.389.433 36.918.507
Development costs Concessions, patents, licenses, trademarks, softwares and other rights	004	40.667.370	470.926
3. Goodwill	006	401.410	470.320
Advances for purchase of intangible assets	007		
5. Intangible assets in preparation	800		
6. 6. Other intangible assets	009		
II. TANGIBLE ASSETS (011 up to 019)	010	440.520.255	424.973.480
1. Land	011	134.619.737	135.379.260
Buildings Representation of the second sec	012	170.463.291 125.573.646	168.731.199 111.319.278
Tools, plant & office inventory, furniture & transport means	013 014	7.236.660	6.158.497
5. Biological assets	014	7.230.000	0.136.497
6. Payments on account for tangible assets	016		
7. Tangible assets in preparation	017	2.626.921	3.385.246
8. Other tangible assets	018		
9. Investment in real estate	019		
III. FIXED FINANCIAL ASSETS (021 up to 028)	020	201.138.391	258.617.417
Shares in affiliated undertakings	021	74.678.639	74.947.666
Loans to affiliated undertakings Rarticipating interests (shares)	022 023	44.838.550 52.561.385	53.478.776 52.311.383
Given loans to companies in which exist participating interests	023	28.564.380	53.309.155
5. Investments in securities	025	63.855	63.855
6. Other loan, deposits etc	026	431.582	24.506.582
7. Other fixed financial assets	027		
8. Investment stated in equity method	028		
IV. RECEIVABLES (030 up to 032)	029	0	C
Receivables from associated undertakings	030		
2. Receivables from sales on credit	031		
3. Other receivables V. DEFFERED TAX ASSETS	032	666.451	677.629
C) CURRENT ASSETS (035+043+050+058)	034	293.731.842	272.940.392
I. INVENTORY (036 up to 042)	035	37.165.157	34.928.299
1. Materials and supplies	036	27.539.443	23.698.027
2. Work in progress	037	2.430.497	2.327.034
3. Finished goods	038	7.183.788	8.822.435
4. Commercial goods	039	11.429	80.803
5. Advances for inventories 6. Long term assets held for sale	040		
7. Biological assets	041		
II. RECEIVABLES (044 up to 049)	043	186.794.445	173.987.287
Receivables from associated undertakings	044	80.475.302	61.634.309
2. Trade receivables	045	63.662.324	59.267.123
3. Receivables from participating companies	046	5.244.952	11.744.719
4. Receivables from employees and members of the business	047	929.439	1.452.544
5. Receivables from government and other institutions	048	15.433.186	17.011.920
6. Other receivables	049 050	21.049.242 66.543.367	22.876.672
III. CURRENT FINANCIAL ASSETS (051 up to 057) 1. Shares in affiliated undertakings	050	66.543.367	62.829.683
2. Loans to affiliates	051		2.155.291
3. Participating interests (shares)	053		
Given loans to companies in which exist participating interests	054		14.977.162
5. Investments in to securities	055		
6. Other loan, deposits etc	056	66.543.367	45.697.230
7 Other financial access	057		
7. Other financial assets			
IV. CASH AT BANK AND IN HAND	058	3.228.873	1.195.123
	058 059 060	3.228.873 75.527.413 1.052.653.138	1.195.123 111.861.615 1.106.459.966

Liabilities

Liabilities			
LIABILITIES			
A) CAPITAL AND RESERVES (063+064+065+071+072+075+078)	062	648.297.174	671.018.677
I. SUBSCRIBED SHARE CAPITAL	063	419.958.400	419.958.400
II. CAPITAL RESERVES	064	181.239.161	183.075.797
III. RESERVES FROM GAIN (066+067-068+069+070)	065	16.171.699	6.288.148
1. Legal reserves	066	6.128.852	6.128.852
2. Reserves for own shares	067	11.359.719	378.455
3. Own stocks and shares (deductible item)	068	11.359.719	378.455
4. Statutory reserves	069		
5. Other reserves	070	10.042.847	159.296
IV. REVALUATION RESERVES	071	10.185.353	10.185.354
V. RETAINED EARNINGS OR LOSS BROUGHT FORWARD (073-074)	072	0	0
1. Retained earnings	073		
2. Loss brought forward	074		
VI. CURRENT YEAR PROFIT OR LOSS (076-077)	075	20.742.561	51.510.978
1. Current year profit	076	20.742.561	51.510.978
2. Current year loss	077	2011 121001	01101010
VII. MINOR INTEREST	078		
B) PROVISIONS (080 up to 082)	079	10.225.567	11.694.194
1. Provisions for pensions, severance pay and similar obligations	080	3.332.255	3.388.145
2. Provisions for tax liabilities	080	3.332.233	3.300.143
3. Other provisions	081	6.893.312	8.306.049
C) LONG TERM LIABILITIES (084 up to 092)	082	92.830.764	108.988.498
· · · · · · · · · · · · · · · · · · ·		92.830.764	100.900.490
1. Liabilities to related parties	084		
2. Commitments for loans, deposits, etc	085	22 222 724	100 000 100
3. Liabilities to banks and other financial institutions	086	92.830.764	108.988.498
4. Liabilities for advances	087		
5. Trade payables	088		
6. Commitments on securities	089		
7. Liabilities to companies in which are participating interests	090		
8. Other long term liabilities	091		
9. Deferred tax liabilities	092		
D) KRATKOROČNE OBVEZE (094 do 105)	093	299.594.297	311.036.365
Liabilities to related parties	094	37.269.825	35.940.081
2. Commitments for loans, deposits, etc	095		
3. Liabilities to banks and other financial institutions	096	106.256.933	63.774.204
4. Liabilities for advances	097	80.140.898	106.411.912
5. Trade payables	098	66.312.190	80.045.235
6. Commitments on securities	099		
7. Liabilities to companies in which are participating interests	100	199	8.971
8. Liabilities towards employees	101	5.226.092	5.484.387
Liabilities for taxes, contributions and other benefits	102	4.388.160	18.303.398
10. Liabilities to share in the result	103		1.068.177
11. Amount based on fixed assets intended to sale	104		
12. Other short-term liabilities	105		
E) DEFERRED PAYMENT OF COSTS AND FUTURE INCOME	106	1.705.336	3.722.232
F) TOTAL LIABILITIES (062+079+083+093+106)	107	1.052.653.138	1.106.459.966
G) OUT-OF BALANCE ITEMS	108	7.149.642	4.592.542
ADDENDUM TO BALANCE SHEET(filled in by the entrepreneur compiling the consc	olidated annual financ	cial statement)	
A) CAPITAL AND RESERVES			
Ascribed to the holders of the parent company capital	109		
2. Ascribed to minority interest	110		
Note 1: Appendix to Balance sheet fill companies who make consolidated financial statements.	•		

3.2. Profit and loss account

PROFIT AND LOSS ACCOUNT in period from 01.01.2011. till 31.12.2011. Taxpayer: AD PLASTIK d.d. **AOP** Preceding Current ITEM ind. year year 1 2 3 5 I. OPERATING TURNOVER (112+113) 111 561.873.128 565.390.502 112 1. Income from sales 541.305.176 553.732.064 2. Other operating income 113 20.567.952 11.658.438 II. OPERATING CHARGES (115+116+120+124+125+126+129+130) 114 539.936.833 532.325.154 1. Changes in the value of inventories of work in progress and finished goods 115 -1.590.951 -1.925.184 2. Material charges (117 up to 119) 116 344.773.452 328.284.483 a) Costs of raw materials and consumables 117 274.840.708 262.377.734 118 b) Costs of sales 23.388.252 26.226.292 c) Other external charges 119 46.544.492 39.680.457 3. Staff costs (121 up to 123) 120 92.990.206 90.429.173 a) Salaries and wages 121 55.794.123 54.257.504 b) Costs of taxes and social security 122 23.247.552 22.607.293 c) Duties on wages 123 13.948.531 13.564.376 124 4. Depreciation 41.073.153 39.613.368 5. Other costs 125 47.821.537 69.855.433 6. Impairment (127+128) 126 0 a) fixed assets (excluding financial assets) 127 128 b) current assets (excluding financial assets) 7. Provisions 129 10.225.567 2.301.818 8. Other operating expenses 130 4.978.102 3.431.830 III. FINANCIAL INCOME (132 up to 136) 131 34.660.025 60.852.837 1. Interests, exchange rate differenc, dividends with affiliates 132 13.405.071 24.956.847 2. Interests, exch. rate differenc., dividends with non-affiliates 133 21.254.954 15.337.054 3. Part of income from affiliates and participated interests 134 20.558.936 4. Non-realized financial income 135 5. Other financial income 136 IV. FINANCIAL CHARGES (138 up to 141) 137 35.819.513 36.233.643 1. Interests, exchange rate differenc, dividends with affiliates 138 5.325.070 8.730.801 2. Interests, exch. rate differenc., dividends with non-affiliates 139 30,494,443 27.502.842 3. Non-realized financial charges 140 141 4. Other financial charges V. SHARE OF PROFIT FROM ASSOCIATED COMPANIES 142 VI. SHARE OF LOSS FROM ASSOCIATED COMPANIES 143 VII. EXTRAORDINARY - OTHER INCOME 144 VIII. EXTRAORDINARY - OTHER CHARGES 145 IX. TOTAL INCOME (111+131+142 + 144) 146 596.533.153 626.243.339 X. TOTAL CHARGES (114+137+143 + 145) 147 575.756.346 568.558.797 XI. PROFIT OR LOSS BEFORE TAXATION (146-147) 148 20.776.807 57.684.542 1. Profit before taxation (146-147) 149 20.776.807 57.684.542 2. Loss before taxation (147-146) 150 XII. PROFIT TAX 151 34.246 6.173.564 XIII. PROFIT OR LOSS FOR THE PERIOD (148-151) 152 20.742.561 51.510.978 1. PROFIT FOR THE PERIOD (149-151) 153 20.742.561 51.510.978 154 2. LOSS FOR THE PERIOD (151-148) 0

3.2. Profit and loss account - continue

ADDENDUM TO ATS (filled in by the entrepreneur compiling the consolidated annual final	ancial statement)		
XIV. PROFIT OR LOSS FOR THE CURRENT PERIOD			
1. Attributable to equity holders	155		
2. Attributable to minority interests	156		
Report for other comprehensive income (only for the taxpayer applying IFRS)	•	•	
I. PROFIT OR LOSS FOR THE CURRENT PERIOD (= 152)	157		
II. OTHER COMPREHENSIVE INCOME / LOSS BEFORE TAXATION (159 up to 165)	158	0	0
Exchange differences on translation of foreign operations	159		
2. Movements in revaluation reserves of fixed and intangible assets	160		
3. Profit or loss from revaluation of financial assets available for sale	161		
4. Gains or losses on effective cash flow protection	162		
5. Gains or losses on effective hedge of a net investment abroad	163		
6. Share of other comprehensive income / loss of associated companies	164		
7. Actuarial gains / losses on defined benefit plans	165		
III. TAX ON OTHER COMPREHENSIVE INCOME FOR THE CURRENT PERIOD	166		
IV. OTHER COMPREHENSIVE NET PROFIT OR LOSS	167	0	0
V. OTHER COMPREHENSIVE PROFIT OR LOSS FOR THE PERIOD (157+167)	168	0	0
ADDENDUM TO Report for other comprehensive income (filled in by the entrepreneur co	ompiling the consol	idated annual	
VI. OTHER COMPREHENSIVE PROFIT OR LOSS FOR THE PERIOD			
1. Attributable to equity holders	169		
2. Attributable to minority interests	170		

3.3. Cash flow (indirect method)

CASH FLOW REPORT – Indirect met	hod		
in period from 01.01.2011. till 31.12.2011			
Taxpayer: AD PLASTIK d.d.		_	1
ITEM	AOP ind.	Preceding year	Current year
1	2	3	4
CASH FLOW FROM OPERATING ACTIVITIES		1 ,	
		T	
Profit before taxation	001	20.776.807	57.684.542
2. Depreciation	002	41.073.153	39.613.368
3. Increase of current liabilities	003	55.039.248	12.254.383
Decrease of current receivables	004	27.791.791	
5. Decrease in stocks	005	131.667	2.236.858
6. Other increase of cash flow	006	1.992.529	
I. Total increase of cash flow from operating activities (001 - 006)	007	146.805.195	111.789.151
Decrease of current liabilities	008	140.003.193	111.709.13
2. Increase of current receivables	009		23.527.044
3. Increase in stocks	010		25.527.04
4. Other decrease of cash flow	011	666.451	11.178
II. Total decrease of cash flow from operating activities (008 – 011)	012	666.451	
A1) NET INCREASE OF CASH FLOW FROM OPERATING ACTIVITIES (012-007)	013	146.138.744	
A2) NET DECREASE OF CASH FLOW FROM OPERATING ACTIVITIES (012-007)	014	0	
CASH FLOWS FROM INVESTMENT ACTIVITIES			1
Cash inflows from sale of fixed intangible and tangible assets	015	8.595.344	
Cash inflows from sale of ownership and debt instruments	016	0.000.011	12.075.000
Cash inflows from interest	017	9.479.291	12.070.000
Cash inflows from dividends	018	0.470.201	17.007.211
Other cash inflows from investment activities	019		
III. Total cash inflows from investment activities (015-019)	020	18.074.635	29.082.211
Cash expenditures for purchase of fixed tangible and intangible assets	021	62.062.549	
Cash expenditures for acquisition of ownership and debt instruments	022	34.222.399	
Other cash expenditures from investment activities	023		
IV. Total cash expenditures from investment activities (021-023)	024	96.284.948	20.406.265
B1) NET INCREASE OF CASH FLOW FROM INVESTMENT ACTIVITIES (020-024)	025	0	
B2) NET DECREASE OF CASH FLOW FROM INVESTMENT ACTIVITIES (024-020)	026	78.210.313	
CASH FLOW FROM FINANCIAL ACTIVITIES	l .		l
Cash inflows from issuing ownership and debt financial instruments	027		
Cash inflows from credit principal, debentures, loans and other borrowings	028	25.222.243	16.157.734
3. Other inflows from financial activities	029		
V. Total cash inflows from financial activities (027-029)	030	25.222.243	16.157.734
Cash expenditures for the payment of credit principal and debentures	031	31.408.408	
2. Cash expenditures for the payment of dividends	032	5.837.295	30.187.327
3. Cash expenditures for financial lease	033	28.564.380	
4. Cash expenditures for repurchase of own shares	034		
5. Other cash expenditures from financial activities	035	29.584.293	84.931.032
VI. Total cash expenditures from financial activities (031-035)	036	95.394.376	115.118.359
C1) NET INCREASE OF CASH FLOW FROM FINANCIAL ACTIVITIES (030-036)	037	0	(
C2) NET DECREASE OF CASH FLOW FROM FINANCIAL ACTIVITIES (036-030)	038	70.172.133	98.960.62
Total cash flow increase (013-014+025-026+037-038)	039	0	(
Total cash flow decrease (014-013+026-025+038-037)	040	2.243.702	
Cash and cash equivalents at the beginning of the period	041	5.472.575	3.228.87
Cash and cash equivalents increase	042		
Cash and cash equivalents decrease	043	2.243.702	2.033.750
Cash and cash equivalents at the end of the period	044	3.228.873	1.195.123

3.4. Report to changes on capital

	RE	PORT ON C	HANGES	S TO CA	PITAL			
	for period	1.1.2011	till	31.12.2011				
T AD DI ACTI								
Taxpayer: AD PLASTIK d.d. ITEM						AOP	Preceding year	Current
1						2	3	4
1. Subscribed capital						001	419.958.400	419.958.400
Capital reserves						002	181.239.161	183.075.797
3. Reserves from profit						003	16.171.699	6.288.148
Retained profit or loss carried over						004		
5. Current year profit or loss						005	20.742.561	51.510.978
Revalorisation of fixed material assets						006		
7. Revalorisation of intangible assets						007		
Revalorisation of financial assets available for sale						800		
9. Other revalorisation						009	10.185.353	10.185.354
10. Total capital and reserves (AOP 001-009)						010	648.297.174	671.018.677
11.Exchange rate variations from net investments into foreign business operations						011		
12.Current and deferred taxes (part)						012		
13.Cash flow protection						013		
14.Changes in bookkeeping policies						014		
15.Correction of significant mistakes from the previous period						015		
16.Other changes to capital						016		
17. Total capital increase or decrease (AOP 011 - 016)					017	0	0	
			-					
17a. Ascribed to holders of the holders company capital						018		
17b. Ascribed to minority interest						019		
	re entered w ith negative 001 to 009 are entered as	-	ance Sheet da	ite.				

3.5. Notes with financial reports for the Parent company

Balance sheet:

- > Total loans to affiliates, subsidiaries and other companies increased by kuna 63.7 million while financial deposits decreased by kuna 20.8 million.
- > Receivables from related entrepreneurs are lower due to faster collection from the end customer.
- > Item Paid expenses of the future period and accrued income includes accrued value of tools production for the specific customer.
- > Due to the significant investments long-term loans increased with simultaneous reduction of short-term loans.
- ➤ Liabilities for advances include costs of tools production that are fully covered by income from the tools.

Profit and loss account

- > Financial income contain dividends of related subsidiaries and affiliates in amount of 26,8 MKn.
- > Other costs are higher due to rising costs of tools production for the known buyer of tools that are covered by revenues.

4. Statement of the person responsible for drafting the financial report

According to my best knowledge:

- 1. Unaudited financial reports of Group AD Plastik and AD Plastik Inc. Solin, for the period from January 1st till December 31st were implemented with corresponding reporting standards, giving complete and truthful overview of the assets, liabilities, profit and loss, financial status and operations of the issuer and the companies that are included in the consolidation.
- 2. Report contains truthful overview of the development and business result and issuer status and companies who were included in the consolidation, with a description of significant risks and uncertainties to which the issuer and the companies are exposed as whole.
- 3. Since the process of auditing the financial statements of Group AD Plastik is still in progress submitted data are not final.

Head of accounting department

Marica Pabelic'

Board member for finance, accounting and controlling

Marica Jakelić Katija Klepo